CHARTERED INSTITUTE FOR SECURITIES \& INVESTMENT

## DIPLOMA IN CORPORATE FINANCE SPECIMEN PAPER

## CORPORATE FINANCE <br> TECHNIQUES \& THEORY

## INFORMATION BOOKLET

## Carpetright plc

# INFORMATION FOR QUESTION 8 

## Carpetright plc

## Public Company Profile

## S\&P

CAPITAL IQ

## Carpetright plc (LSE:CPR) > Public Company Profile

| Company Overview |
| :--- |
| Company Type: Public Company |
| Website: $\underline{\text { www.carpetright.plc.uk }}$ |
| Number of Employees: 3,266 |
| Ticker: CPR (LSE) |
| Year Founded: 1988 |

## Business Description

Carpetright plc, together with its subsidiaries, engages in the retail sale of floor coverings. It sells a range of carpets, rugs, vinyls, laminates, and associated accessories, as well as beds. The company also sells its products through online. It operates 679 stores in the United Kingdom and the Republic of Ireland, as well as in the Netherlands and Belgium. The company was founded in 1988 and is based in Purfleet, the United Kingdom.

Primary Industry Classification
Home Improvement Retail

Primary Office Location
Harris House Purfleet Bypass | Purfleet, Essex | RM19 1TT | United Kingdom
Phone: 441708802000

Current and Pending Investors
Artisan Partners Limited Partnership, Cascade Investment, L.L.C., Crescent Holding GmbH, Franklin Templeton Institutional, LLC, Harris Associates L.P.

## Prior Investors

Bridgepoint Capital Limited, IRRfc, Prior to Change in Line of Business, UBS Capital

| Investment Arms |  |  |  |
| :---: | :---: | :---: | :---: |
| Carpetright Plc Employee Benefit Trust |  |  |  |
| Stock Quote and Chart (Currency: GBP) |  |  |  |
| Last (Delayed Quote) | 6.00 | Market Cap (mm) | 406.6 |
| Open | 6.00 | Shares Out. (mm) | 67.5 |
| Previous Close | 6.03 | Float \% | 50.1\% |
| Change | (0.03) | Shares Sold Short (mm) |  |
| Change \% | (0.4)\% | Dividend Yield \% | 0.0\% |
| Day High/Day Low | 6.04/ 6.00 | Diluted EPS Excl. Extra Items | (0.05) |
| 52 wk High/52 wk Low | 7.45/ 3.75 | P/Diluted EPS Before Extra | NM |
| Volume (mm) | 0.03 | Beta | 0.89 |
| Avg. Vol-3 mo (mm) | 0.06 |  |  |
|  |  |  |  |
| Delayed Quote** \| Last Updated on May-04-2012 10:18 AM (GMT-5) |  |  |  |

Financial Information (Currency: GBP, in mm)

## Carpetright plc (LSE:CPR) <br> Public Company Profile

| Total Revenue | 477.2 | Market Capitalization | 406.6 | TEV/Total Revenue | 1.0x |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EBITDA | 13.2 | Total Enterprise Value | 461.6 | TEVIEBITDA | 35.0x |
| EBIT | 1.5 | Cash \& ST Invst. | 3.7 | PIDiluted EPS Before Extra | NM |
| Net Income | (3.0) | Total Debt | 58.7 | Price/Tang BV | 192.8x |
| Capital Expenditure | (12.0) | Total Assets | 308.8 | Total Debt/EBITDA | 4.4x |
| LTM as of Oct-29-2011 TEV and Market Cap are calculated using a close price as of May-03-2012 |  |  |  |  |  |

## Index Membership

FTSE 250 Index;FTSE All-Share Index (GBP);FTSE 250 (Ex Investment Companies) Index (GBP);FTSE 350 (Ex Investment Companies) Index (GBP);FTSE 350 Index (GBP);FTSE 350 General Retailers Index (GBP)

Company Notes
No Company Notes exist.

Strategy Notes
No Strategy Notes exist.

| Key Executives and Professionals |  |
| :--- | :--- |
| Name | Title |
| Harris, Philip Charles | Executive Chairman, Chief Executive Officer and Member of Nomination Committee |
| Page, Neil | Group Finance Director and Director |
| Bond, Wayne | Head of Central Operations |
| Crallan, Rob | Head of Facilities |
| Moloney, Guy | Head of Internal Audit |
| Renouf, Richard | Group Head of Commercial Finance |
| Stirling-Howe, Patrick | Legal Director and Company Secretary |
| Sampson, Jeremy | Head of Personnel and Payroll |
| Sawyer, Carol | Operations Director of UK and Executive Director |
| Balmforth, Claire | Operations Director - Europe and Executive Director |
| Corden, Andrew | Divisional Controller of South East \& Ireland |
| Davies, Steve |  |
| Key Board Members | Title |
| Name | Executive Chairman, Chief Executive Officer and Member of Nomination Committee |
| Harris, Philip Charles | Group Finance Director and Director |
| Page, Neil | Operations Director of UK and Executive Director |
| Balmforth, Claire | Operations Director - Europe and Executive Director |
| Corden, Andrew | Group Commercial Director and Executive Director |
| Harris, Martin J. | Non-Executive Director, Chairman of Remuneration Committee, Member of Audit Committee and <br> Member of Nomination Committee <br> Dickinson, Alan <br> Noakes, Baroness Sheila <br> Clifford, David <br> Shapland, Darren M. <br> Turner, Sandra |
| Member of Remuneration Committee |  |

Current and Pending Subsidiaries / Investments

## Carpetright plc (LSE:CPR) > Public Company Profile

Allied Carpets Group Plc, Four Former Leases, Carpet Express Limited, Carpet-World B.v., Carpetland International In Vereffening Nv, Carpetright BV, Carpetright Card Services Ltd, Mays Holdings Limited, Melford Commercial Properties Limited, Mondial Moquette SA, Sleepright U.K. Ltd., Storey Carpets Limited, The Carpetland Group

## S\&P <br> Financial data provided by <br> CAPITAL IQ

Historical Equity Pricing Data supplied byInteractive Data
**Intraday Quotes are delayed by at least 20 minutes.

# INFORMATION FOR QUESTION 8 

## Carpetright plc

Financials

## S\&P <br> CAPITAL IQ

## Carpetright plc (LSE:CPR) > Financials > Key Stats

| In Millions of the trading currency, except | Currency: | Trading Currency | Conversion: | Historical |
| :---: | :--- | :--- | :--- | :--- |
| per share items. | Order: | Latest on Right | Units: | S\&P Capital IQ (Default) |
|  | Decimals: | Capital IQ (Default) |  |  |


| Key Financials ${ }^{\mathbf{1}}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the Fiscal Period Ending | 12 months May-03-2008A | 12 months May-02-2009A | 12 months May-01-2010A | 12 months Apr-30-2011A | $\begin{array}{r} \text { LTM }^{2} \\ 12 \text { months } \\ \text { Oct-29-2011A } \end{array}$ | 12 months $\dagger$ <br> Apr-30-2012E | 12 months Apr-30-2013E | 12 months <br> Apr-30-2014E |
| Currency | GBP | GBP | GBP | GBP | GBP | GBP | GBP | GBP |
| Total Revenue | 521.5 | 482.8 | 516.6 | 486.8 | 477.2 | 473.65 | 475.32 | 477.57 |
| Growth Over Prior Year | 9.6\% | (7.4\%) | 7.0\% | (5.8\%) | (5.8\%) | - | - | - |
| Gross Profit | 323.1 | 295.8 | 316.0 | 298.0 | 283.9 | - | - |  |
| Margin \% | 62.0\% | 61.3\% | 61.2\% | 61.2\% | 59.5\% | - | - | - |
| EBITDA | 68.7 | 38.3 | 44.3 | 23.5 | 13.2 | 27.3 | 31.27 | 36.27 |
| Margin \% | 13.2\% | 7.9\% | 8.6\% | 4.8\% | 2.8\% | - | - | - |
| EBIT | 53.8 | 21.4 | 28.8 | 10.4 | 1.5 | - | - |  |
| Margin \% | 10.3\% | 4.4\% | 5.6\% | 2.1\% | 0.3\% | - | - | - |
| Earnings from Cont. Ops. | 42.8 | 11.8 | 15.8 | 4.6 | (3.0) | - | - |  |
| Margin \% | 8.2\% | 2.4\% | 3.1\% | 0.9\% | (0.6\%) | - | - | - |
| Net Income | 42.8 | 11.8 | 15.8 | 4.6 | (3.0) | - | - | - |
| Margin \% | 8.2\% | 2.4\% | 3.1\% | 0.9\% | (0.6\%) | - | - | - |
| Diluted EPS Excl. Extra Items ${ }^{3}$ | 0.63 | 0.18 | 0.24 | 0.07 | (0.05) | 0.08 | 0.14 | 0.19 |
| Growth Over Prior Year | (7.4\%) | (72.1\%) | 33.6\% | (70.9\%) | NM | - | - | - |
| Same Store Sales Growth \% | (2.7\%) | (13.5\%) | 3.1\% | (6.0\%) | NA | - | - |  |
| Currency | GBP | GBP | GBP | GBP | GBP | GBP | GBP | GBP |
|  |  |  |  |  |  |  | 1.0 | 1.0 |
|  |  |  |  |  |  |  | S | S |
| Estimate data p |  |  |  |  |  |  |  |  |

## S\&P <br> CAPITAL IQ

## Carpetright plc (LSE:CPR) > Financials > Income Statement

In Millions of the reported currency, except per share items.
Template:
Period Type:
Currency:
Units:

Standard
Annual
Reported Currency
S\&P Capital IQ (Defau

Restatement:
Order:
Conversion:
Decimals:

Latest Filings
Latest on Right
Historical
Capital IQ (Default)

Income Statement

For the Fiscal Period Ending
Currency
Revenue
Other Revenue
Total Revenue
Cost Of Goods Sold Gross Profit

Selling General \& Admin Exp.
R \& D Exp.
Depreciation \& Amort
Other Operating Expense/(Income)

Other Operating Exp., Total
Operating Income
nterest Expense
Interest and Invest. Income
Net Interest Exp.
Other Non-Operating Inc. (Exp.)
EBT Excl. Unusual Items
Restructuring Charges
Impairment of Goodwill
Gain (Loss) On Sale Of Assets
Asset Writedown
Other Unusual Items
EBT Incl. Unusual Items

| Reclassified 12 months Apr-28-2007 GBP | 12 months May-03-2008 GBP | Reclassified 12 months May-02-2009 GBP | Reclassified 12 months May-01-2010 GBP | 12 months Apr-30-2011 GBP | LTM 12 months Oct-29-2011 GBP |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 475.9 | 521.5 | 482.8 | 516.6 | 486.8 | 477.2 |
| 475.9 | 521.5 | 482.8 | 516.6 | 486.8 | 477.2 |
| 185.1 | 198.4 | 187.0 | 200.6 | 188.8 | 193.3 |
| 290.8 | 323.1 | 295.8 | 316.0 | 298.0 | 283.9 |
| 234.3 | 272.4 | 274.4 | 290.3 | 291.0 | 285.1 |
| - | - | - | - | - |  |
| (3.0) | (3.1) | - | (3.1) | (3.4) | (2.7) |
| 231.3 | 269.3 | 274.4 | 287.2 | 287.6 | 282.4 |
| 59.5 | 53.8 | 21.4 | 28.8 | 10.4 | 1.5 |
| (2.1) | (2.0) | (6.2) | (6.9) | (5.3) | (5.0) |
| 0.3 | 0.7 | 0.6 | - | - | 0 |
| (1.8) | (1.3) | (5.6) | (6.9) | (5.3) | (5.0) |
| - | - | - | 1.1 | 1.0 | 1.0 |
| 57.7 | 52.5 | 15.8 | 23.0 | 6.1 | (2.5) |
| - | - | - | - | - | (2.1) |
| - | - | - | - | - |  |
| 9.3 | 7.0 | 1.8 | (0.7) | 0.5 | 0.8 |
| - | - | (0.9) | - | - | 0.1 |
| - | - | - | - | - | (0.3) |
| 67.0 | 59.5 | 16.7 | 22.3 | 6.6 | (4.0) |

## S\&P

CAPITAL IQ
Income Statement
For the Fiscal Period Ending

## Currency

ncome Tax Expense
Earnings from Cont. Ops

Earnings of Discontinued Ops. Extraord. Item \& Account. Change Net Income to Company

Minority Int. in Earnings Net Income

## Per Share Items

Basic EPS
Basic EPS Excl. Extra Items
Weighted Avg. Basic Shares Out.
Diluted EPS
Diluted EPS Excl. Extra Items
Weighted Avg. Diluted Shares Out.

| Reclassified 12 months Apr-28-2007 GBP | $\begin{array}{r} 12 \text { months } \\ \text { May-03-2008 } \\ \text { GBP } \end{array}$ | Reclassified 12 months May-02-2009 GBP | Reclassified 12 months May-01-2010 GBP | 12 months Apr-30-2011 GBP | $\begin{array}{r} \text { LTM } \\ 12 \text { months } \\ \text { Oct-29-2011 } \\ \text { GBP } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 20.7 | 16.7 | 4.9 | 6.5 | 2.0 | (1.0) |
| 46.3 | 42.8 | 11.8 | 15.8 | 4.6 | (3.0) |
| - | - | - | - | - |  |
| - | - | - | - | - |  |
| 46.3 | 42.8 | 11.8 | 15.8 | 4.6 | (3.0) |
| - | - | - | - | - |  |
| 46.3 | 42.8 | 11.8 | 15.8 | 4.6 | (3.0) |
| 0.68 | 0.63 | 0.18 | 0.24 | 0.07 | (0.04) |
| 0.68 | 0.63 | 0.18 | 0.24 | 0.07 | (0.04) |
| 67.9 | 67.7 | 67.2 | 67.2 | 67.2 | 67.2 |
| 0.68 | 0.63 | 0.18 | 0.24 | 0.07 | (0.05) |
| 0.68 | 0.63 | 0.18 | 0.24 | 0.07 | (0.05) |
| 68.0 | 67.9 | 67.6 | 67.6 | 67.2 | 67.2 |

## S\&P

CAPITAL IQ

## Carpetright plc (LSE:CPR) > Financials > Balance Sheet

| In Millions of the reported currency, except per share items. | Template: <br> Period Type: <br> Currency: <br> Units: | Standard <br> Annual <br> Reported Currency <br> S\&P Capital IQ (Defaul |  | Restatement: <br> Order: <br> Conversion: <br> Decimals: | Latest Filings <br> Latest on Right <br> Historical <br> Capital IQ (Default) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |  |
| Balance Sheet as of: | Apr-28-2007 | Restated May-03-2008 | May-02-2009 | May-01-2010 | Apr-30-2011 | Oct-29-2011 |
| Currency | GBP | GBP | GBP | GBP | GBP | GBP |
| ASSETS |  |  |  |  |  |  |
| Cash And Equivalents | 20.7 | 8.9 | 17.4 | 8.3 | 8.3 | 3.7 |
| Total Cash \& ST Investments | 20.7 | 8.9 | 17.4 | 8.3 | 8.3 | 3.7 |
| Accounts Receivable | 4.9 | 4.4 | 4.8 | 7.5 | 7.9 | 32.7 |
| Other Receivables | 6.0 | 3.8 | 5.4 | 6.4 | 7.3 | - |
| Total Receivables | 10.9 | 8.2 | 10.2 | 13.9 | 15.2 | 32.7 |
| Inventory | 35.9 | 40.1 | 43.2 | 41.3 | 38.7 | 38.9 |
| Prepaid Exp. | 15.8 | 24.6 | 24.2 | 24.2 | 17.6 | - |
| Other Current Assets | - | - | - | - | - | - |
| Total Current Assets | 83.3 | 81.8 | 95.0 | 87.7 | 79.8 | 75.3 |
| Gross Property, Plant \& Equipment | 189.9 | 243.2 | 251.1 | 247.9 | 257.4 | - |
| Accumulated Depreciation | (66.1) | (77.4) | (86.4) | (98.4) | (110.0) | - |
| Net Property, Plant \& Equipment | 123.8 | 165.8 | 164.7 | 149.5 | 147.4 | 139.8 |
| Long-term Investments | - | 0.2 | - | - | - | - |
| Goodwill | 20.3 | 44.8 | 54.9 | 54.2 | 54.8 | - |
| Other Intangibles | 18.6 | 17.9 | 16.3 | 13.0 | 11.0 | 64.2 |
| Deferred Tax Assets, LT | 1.0 | 3.2 | 3.3 | 2.9 | 2.9 | 2.9 |
| Other Long-Term Assets | 21.2 | 22.3 | 26.6 | 27.5 | 27.2 | 26.6 |
| Total Assets | 268.2 | 336.0 | 360.8 | 334.8 | 323.1 | 308.8 |
| LIABILITIES |  |  |  |  |  |  |
| Accounts Payable | 55.2 | 55.6 | 60.4 | 62.8 | 55.3 | 112.8 |
| Accrued Exp. | 64.9 | 68.2 | 50.4 | 51.4 | 50.0 | - |
| Short-term Borrowings | 1.5 | 11.1 | 4.4 | 13.3 | 9.0 | 9.1 |
| Curr. Port. of LT Debt | 10.7 | 11.3 | 12.7 | 8.9 | 12.3 | 7.5 |
| Curr. Port. of Cap. Leases | 0.8 | 0.8 | 0.9 | 0.1 | 0.1 | 0.1 |
| Curr. Income Taxes Payable | 9.7 | 11.6 | 5.7 | 5.6 | 2.1 | 0.3 |
| Other Current Liabilities | - | - | - | - | - | - |
| Total Current Liabilities | 142.8 | 158.6 | 134.5 | 142.1 | 128.8 | 129.8 |

## S\&P

CAPITAL IQ

| Balance Sheet |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet as of: | Apr-28-2007 | $\begin{array}{r} \text { Restated } \\ \text { May-03-2008 } \end{array}$ | May-02-2009 | May-01-2010 | Apr-30-2011 | Oct-29-2011 |
| Currency | GBP | GBP | GBP | GBP | GBP | GBP |
| Long-Term Debt | 11.0 | 39.3 | 93.5 | 54.4 | 49.7 | 39.4 |
| Capital Leases | 3.7 | 3.9 | 3.0 | 2.9 | 2.9 | 2.6 |
| Pension \& Other Post-Retire. Benefits | 1.8 | 1.3 | 2.4 | 4.8 | 4.0 | 2.9 |
| Def. Tax Liability, Non-Curr. | 23.3 | 28.9 | 27.9 | 23.4 | 26.2 | 25.9 |
| Other Non-Current Liabilities | 17.6 | 29.7 | 32.3 | 36.0 | 44.5 | 41.9 |
| Total Liabilities | 200.2 | 261.7 | 293.6 | 263.6 | 256.1 | 242.5 |
| Common Stock | 0.7 | 0.7 | 0.7 | 0.7 | 0.7 | 0.7 |
| Additional Paid In Capital | 14.8 | 15.4 | 15.4 | 15.4 | 15.4 | 15.4 |
| Retained Earnings | 52.4 | 53.6 | 41.5 | 46.2 | 38.6 | 38.8 |
| Treasury Stock | (0.5) | (0.2) | (0.1) | (0.2) | (0.3) | (0.3) |
| Comprehensive Inc. and Other | 0.6 | 4.8 | 9.7 | 9.1 | 12.6 | 11.7 |
| Total Common Equity | 68.0 | 74.3 | 67.2 | 71.2 | 67.0 | 66.3 |
| Total Equity | 68.0 | 74.3 | 67.2 | 71.2 | 67.0 | 66.3 |
| Total Liabilities And Equity | 268.2 | 336.0 | 360.8 | 334.8 | 323.1 | 308.8 |

Financial data provided by CapitalIQ

## CAPITAL IQ

## Carpetright plc (LSE:CPR) > Financials > Cash Flow

In Millions of the reported currency, except per share items.

## Template: <br> Period Type: <br> Currency <br> Units:

Standard
Annual
Reported Currency
S\&P Capital IQ (Defau

## Restatement:

Order:
Conversion:
Decimals:

Latest Filings
Latest on Right
Historical
Capital IQ (Default)

## For the Fiscal Period Ending

## Currency

Net Income
Depreciation \& Amort.
Depreciation \& Amort., Total
Other Amortization
Gain) Loss From Sale Of Assets
Asset Writedown \& Restructuring Costs
Stock-Based Compensation
Other Operating Activities
Change in Acc. Receivable
Change In Inventories
Change in Acc. Payable
Change in Other Net Operating Assets Cash from Ops.

Capital Expenditure
Sale of Property, Plant, and Equipment Cash Acquisitions
Divestitures
Sale (Purchase) of Intangible assets
Invest. in Marketable \& Equity Securt. Net (Inc.) Dec. in Loans Originated/Sold Other Investing Activities
Cash from Investing

## Short Term Debt Issued

 Long-Term Debt Issued Total Debt IssuedShort Term Debt Repaid
Long-Term Debt Repaid
Total Debt Repaid

| Restated 12 months Apr-28-2007 GBP | $\begin{array}{r} 12 \text { months } \\ \text { May-03-2008 } \\ \text { GBP } \end{array}$ | $\begin{array}{r} 12 \text { months } \\ \text { May-02-2009 } \\ \text { GBP } \end{array}$ | $\begin{array}{r} 12 \text { months } \\ \text { May-01-2010 } \\ \text { GBP } \end{array}$ | 12 months Apr-30-2011 GBP | LTM 12 months Oct-29-2011 GBP |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 46.3 | 42.8 | 11.8 | 15.8 | 4.6 | (3.0) |
| 12.1 | 14.9 | 16.9 | 15.5 | 13.1 | 11.7 |
| 12.1 | 14.9 | 16.9 | 15.5 | 13.1 | 11.7 |
| 1.0 | 2.1 | 3.5 | 3.6 | 2.4 | 2.4 |
| (9.3) | (7.0) | (1.8) | 0.7 | (0.5) | (0.8) |
| - | - | 0.9 | - | - | - |
| 0.5 | - | - | - | - | - |
| 4.7 | 3.0 | (7.6) | (1.5) | 9.2 | 4.8 |
| (3.0) | (1.0) | (0.9) | (3.8) | 5.9 | 9.5 |
| (3.3) | 0.8 | 2.7 | 1.5 | 2.9 | 3.6 |
| 15.0 | (0.9) | (17.7) | 9.6 | (13.2) | (15.0) |
| - | - | - | - | - | - |
| 64.0 | 54.7 | 7.8 | 41.4 | 24.4 | 13.2 |
| (27.4) | (44.5) | (14.3) | (9.0) | (9.9) | (12.0) |
| 24.8 | 20.0 | 3.0 | 0.5 | 0.9 | 6.8 |
| - | (32.2) | (7.3) | - | - | - |
| - | - | - | - | - | - |
| (5.8) | (2.0) | (2.0) | (1.1) | (0.5) | (0.2) |
| - | (0.2) | - | - | - | - |
| - | - | - | - | - | - |
| 0.3 | 0.7 | 0.7 | 0.2 | 0.1 | 0.1 |
| (8.1) | (58.2) | (19.9) | (9.4) | (9.4) | (5.3) |
| - | - | - | - | - | - |
| - | 38.5 | 72.0 | 2.7 | 12.5 | - |
| - | 38.5 | 72.0 | 2.7 | 12.5 | 12.5 |
| - | - | - | - | - | - |
| (9.5) | (14.2) | (21.3) | (44.5) | (13.2) | - |
| (9.5) | (14.2) | (21.3) | (44.5) | (13.2) | (17.0) |

## S\&P

## CAPITAL IQ



## S\&P <br> CAPITAL IQ

## Carpetright plc (LSE:CPR) > Financials > Historical Capitalization

Frequency: Currency: Units:

Quarterly
Trading Currency
S\&P Capital IQ (Defau

Order:
Conversion:
Decimals:

Latest on Right
Historical
Capital IQ (Default)

| Historical Capitalization |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet as of: |  |  |  |  |  |  |
|  | May-02-2009 | Oct-31-2009 | May-01-2010 | Oct-30-2010 | Apr-30-2011 | Oct-29-2011 |
| Pricing as of* | Jul-01-2009 | Dec-15-2009 | Jun-28-2010 | Dec-14-2010 | Jun-27-2011 | Dec-13-2011 |
| Currency | GBP | GBP | GBP | GBP | GBP | GBP |
| Capitalization Detail |  |  |  |  |  |  |
| Share Price | 5.58 | 9.13 | 7.1 | 7.82 | 6.9 | 4.27 |
| Shares Out. | 67.2 | 67.2 | 67.2 | 67.2 | 67.2 | 67.2 |
| Market Capitalization | 375.3 | 613.3 | 477.3 | 525.6 | 463.7 | 287.0 |
| - Cash \& Short Term Investments | 17.4 | 8.7 | 8.3 | 5.8 | 8.3 | 3.7 |
| + Total Debt | 114.5 | 82.1 | 79.6 | 64.3 | 74.0 | 58.7 |
| + Pref. Equity | - | - | - | - | - | - |
| + Total Minority Interest | - | - | - | - | - |  |
| = Total Enterprise Value (TEV) | 472.4 | 686.7 | 548.6 | 584.1 | 529.4 | 342.0 |
| Book Value of Common Equity | 67.2 | 69.3 | 71.2 | 74.7 | 67.0 | 66.3 |
| + Pref. Equity | - | - | - | - | - | - |
| + Total Minority Interest | - | - | - | - | - | - |
| + Total Debt | 114.5 | 82.1 | 79.6 | 64.3 | 74.0 | 58.7 |
| = Total Capital | 181.7 | 151.4 | 150.8 | 139.0 | 141.0 | 125.0 |

* Pricing as of the filing date of the balance sheet period end date. For TEV calculation purposes on this page Capital IQ only uses balance sheet components from the original filing that is publicly available as of a given pricing date and does not use restated balance sheet data from a later filing. In the cases where a company did not disclose balance sheet values for a particular period, TEV is calculated using balance sheet components from the last reported balance sheet as of this date. The table above is organized along period end dates.
** For companies that have multiple share classes that publicly trade, we are incorporating the different prices to calculate our company level market capitalization. Please click on the value to see the detailed calculation. Prices shown on this page are the close price of the company's primary stock class Shares shown on this page are total company as-reported share values.



## Carpetright plc (LSE:CPR) > Financials > Capital Structure Summary

In Millions of the reported currency, except ratios and \% of Total
values. Currency: Units: Order:
 Reported Currency S\&P Capital IQ (Defau Latest on Right

Period Type: Conversion: Decimals:

Annual
Historical
Capital IQ (Default)

Capital Structure Data
For the Fiscal Period Ending

| 12 months May-01-2010 12 months Apr-30-2011 3 months Oct-29-2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Currency | nths May-01-2010GBP |  | GBP |  | GBP |  |
| Units | Millions | \% of Total | Millions | \% of Total | Millions | \% of Total |
| Total Debt | 79.6 | 52.8\% | 74.0 | 52.5\% | 58.7 | 47.0\% |
| Total Common Equity | 71.2 | 47.2\% | 67.0 | 47.5\% | 66.3 | 53.0\% |
| Total Capital | 150.8 | 100.0\% | 141.0 | 100.0\% | 125.0 | 100.0\% |

## Debt Summary Data For the Fiscal Period Ending <br> the Fiscal Period Ending

| Currency <br> Units | GBP <br> Millions | \% of Total | Millions | \% of Total | Millions | \% of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Revolving Credit | 13.3 | 16.7\% | 9.0 | 12.2\% | 9.1 | 15.5\% |
| Total Term Loans | - | - | 38.9 | 52.6\% | - |  |
| Total Capital Leases | 3.0 | 3.8\% | 3.0 | 4.1\% | 2.7 | 4.6\% |
| General/Other Borrowings | - | - | - | - | 46.9 | 79.9\% |
| Total Principal Due | 16.3 | 20.5\% | 50.9 | 68.8\% | 58.7 | 100.0\% |
| Total Adjustments | 63.3 | 79.5\% | 23.1 | 31.2\% | - |  |
| Total Debt Outstanding | 79.6 | 100.0\% | 74.0 | 100.0\% | 58.7 | 100.0\% |
| Available Credit |  |  |  |  |  |  |
| Undrawn Revolving Credit | 38.4 | - | 30.1 | - | 42.4 |  |
| Total Undrawn Credit | 38.4 | - | 30.1 | - | 42.4 |  |
| Additional Totals |  |  |  |  |  |  |
| Total Cash \& ST Investments | 8.3 | - | 8.3 | - | 3.7 |  |
| Net Debt | 71.3 | - | 65.7 | - | 55.0 |  |
| Total Senior Debt | 16.3 | 20.5\% | 50.9 | 68.8\% | 58.7 | 100.0\% |
| Total Short-Term Borrowings | 13.3 | 16.7\% | 9.0 | 12.2\% | 9.1 | 15.5\% |
| Curr. Port. of LT Debt/Cap. Leases | 9.0 | 11.3\% | 12.4 | 16.8\% | 7.6 | 12.9\% |
| Long-Term Debt (Incl. Cap. Leases) | 57.3 | 72.0\% | 52.6 | 71.1\% | 42.0 | 71.6\% |
| Total Bank Debt | 13.3 | 16.7\% | 47.9 | 64.7\% | 9.1 | 15.5\% |
| Total Secured Debt | 3.0 | 3.8\% | 3.0 | 4.1\% | 2.7 | 4.6\% |

## S\&P

## CAPITAL IQ

Total Senior Secured Debt


Total Unsecured Debt
3.3

Fixed Rate Debt
Hedging Activities

## Credit Ratios

Net Debt/EBITDA
Total Debt/EBITDA
Total Senior Debt/EBITDA
Total Senior Secured/EBITDA
Net Debt/(EBITDA-CAPEX)
Total Debt/(EBITDA-CAPEX)
Total Senior Debt/(EBITDA-CAPEX)
Total Senior Secured/(EBITDA-CAPEX)

## Fixed Payment Schedule

LT Debt (Incl. Cap. Leases) Due +1
LT Debt (Incl. Cap. Leases) Due +2
LT Debt (Incl. Cap. Leases) Due +3
LT Debt (Incl. Cap. Leases) Due +4
LT Debt (Incl. Cap. Leases) Due +5
LT Debt (Incl. Cap. Leases) Due, Next 5 Yrs

Cap. Lease Payment Due +1

| $3.8 \%$ | 3.0 | $4.1 \%$ | 2.7 | $4.6 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $16.7 \%$ | 47.9 | $64.7 \%$ | 56.0 | $95.4 \%$ |
| $20.5 \%$ | 12.0 | $16.2 \%$ | 11.8 | $20.1 \%$ |
| $1.4 \%$ | 0.1 | $0.1 \%$ | - |  |


$15.5 \%$
.
17.3\%
17.3\%
95.5\%
28.9\%
61.1\%
2.2\%
2.2\%
96.6\%
0.1

Cap. Lease Payment Due +2
0.1
0.1

Cap. Lease Payment Due +3
Cap. Lease Payment Due +4
Cap. Lease Payment Due +5
0.1
0.6

Cap. Lease Payment Due, After 5 Yrs 0.3

Cap. Lease Payment Due (incl. Interest) +1
Operating Lease Commitment Due +1
88.4

Operating Lease Commitment Due +2
Operating Lease Commitment Due +3
Operating Lease Commitment Due +4 78.2

Operating Lease Commitment Due +5 78.2 78.2

Operating Lease Commitment Due, Next 5 Yrs
Operating Lease Commitment Due, After 5 Yrs


Contractual Obligations Due +1
Contractual Obligations Due, Next 5 Yrs
Total Contractual Obligations

## CAPITAL IQ

## Carpetright plc (LSE:CPR) > Financials > Capital Structure Details

Principal Due in Millions of the reported currency.

| Period Type: | Annual |
| :--- | :--- |
| Currency: | Reported Currency |
| Units: | S\&P Capital IQ (Default) |


| Source: | A 2011 filed Jun-27-2011 |
| :--- | :--- |
| Conversion: | Historical |

Decimals: Capital IQ (Default)

| Description | Type | Principal Due (GBP) | Coupon/Base <br> Rate | Floating Rate | Maturity | Seniority | Secured | Convertible | Repaymen t Currency |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amortising Term Loan | Term Loans | 22.0 | NA | NA | Jul-01-2015 | Senior | No | No | GBP |
| Amortising Term Loan, EURO | Term Loans | 12.4 | NA | NA | Jul-01-2015 | Senior | No | No | EUR |
| Bank Overdraft | Revolving Credit | 9.0 | 3.500\% | NA | Oct-29-2012 | Senior | No | No | GBP |
| Obligations under Finance Leases | Capital Lease | 3.0 | NA | NA | - | Senior | Yes | No | GBP |
| Term Loan, EURO | Term Loans | 4.4 | NA | NA | - | Senior | No | No | EUR |

FY 2010 (May-01-2010) Capital Structure As Reported Details

| Description | Type | Principal Due (GBP) | Coupon/Base <br> Rate | Floating Rate | Maturity | Seniority | Secured | Convertible | Repaymen t Currency |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank Overdraft | Revolving Credit | 13.3 | 3.500\% | NA | Oct-29-2012 | Senior | No | No | GBP |
| Obligations under Finance | Capital Lease | 3.0 | NA | NA | - | Senior | Yes | No | GBP |

## Carpetright plc (LSE:CPR) > Financials > Ratios

|  | Restatement: Order: | Latest Filings <br> Latest on Right |  | Period Type: Decimals: | Annual <br> Capital IQ (Default) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ratios |  |  |  |  |  |  |
| For the Fiscal Period Ending | 12 months Apr-28-2007 | 12 months May-03-2008 | 12 months May-02-2009 | 12 months May-01-2010 | 12 months Apr-30-2011 | $\begin{array}{r} \text { LTM } \\ 12 \text { months } \\ \text { Oct-29-2011 } \end{array}$ |
| Profitability |  |  |  |  |  |  |
| Return on Assets \% | 14.4\% | 11.1\% | 3.8\% | 5.2\% | 2.0\% | 0.3\% |
| Return on Capital \% | 39.1\% | 28.4\% | 8.3\% | 10.8\% | 4.5\% | 0.7\% |
| Return on Equity \% | 74.7\% | 60.2\% | 16.7\% | 22.8\% | 6.7\% | (4.3\%) |
| Return on Common Equity \% | 74.7\% | 60.2\% | 16.7\% | 22.8\% | 6.7\% | (4.3\%) |
| Margin Analysis |  |  |  |  |  |  |
| Gross Margin \% | 61.1\% | 62.0\% | 61.3\% | 61.2\% | 61.2\% | 59.5\% |
| SG\&A Margin \% | 49.2\% | 52.2\% | 56.8\% | 56.2\% | 59.8\% | 59.7\% |
| EBITDA Margin \% | 15.0\% | 13.2\% | 7.9\% | 8.6\% | 4.8\% | 2.8\% |
| EBITA Margin \% | 12.5\% | 10.3\% | 4.4\% | 5.6\% | 2.1\% | 0.3\% |
| EBIT Margin \% | 12.5\% | 10.3\% | 4.4\% | 5.6\% | 2.1\% | 0.3\% |
| Earnings from Cont. Ops Margin \% | 9.7\% | 8.2\% | 2.4\% | 3.1\% | 0.9\% | (0.6\%) |
| Net Income Margin \% | 9.7\% | 8.2\% | 2.4\% | 3.1\% | 0.9\% | (0.6\%) |
| Net Income Avail. for Common Margin \% | 9.7\% | 8.2\% | 2.4\% | 3.1\% | 0.9\% | (0.6\%) |
| Normalized Net Income Margin \% | 7.6\% | 6.3\% | 2.0\% | 2.8\% | 0.8\% | (0.3\%) |
| Levered Free Cash Flow Margin \% | 4.5\% | (0.3\%) | (2.1\%) | 4.8\% | 0.7\% | (0.5\%) |
| Unlevered Free Cash Flow Margin \% | 4.8\% | (0.1\%) | (1.2\%) | 5.6\% | 1.4\% | 0.1\% |
| Asset Turnover |  |  |  |  |  |  |
| Total Asset Turnover | 1.8x | 1.7x | 1.4 x | $1.5 x$ | 1.5x | $1.5 x$ |
| Fixed Asset Turnover | 3.9x | 3.6x | 2.9x | 3.3 x | 3.3 x | 3.3 x |
| Accounts Receivable Turnover | 99.1x | 112.2x | 105.0x | 84.0x | 63.2 x | 12.8 x |
| Inventory Turnover | $5.4 x$ | 5.2 x | $4.5 x$ | $4.7 x$ | $4.7 x$ | 4.8x |
| Short Term Liquidity |  |  |  |  |  |  |
| Current Ratio | 0.6x | 0.5x | 0.7x | 0.6x | 0.6x | 0.6x |
| Quick Ratio | 0.2x | 0.1 x | 0.2x | 0.2 x | 0.2x | 0.3x |
| Cash from Ops. to Curr. Liab. | $0.4 x$ | 0.3x | 0.1x | $0.3 x$ | 0.2x | 0.1x |
| Avg. Days Sales Out. | 3.7 | 3.3 | 3.5 | 4.3 | 5.8 | 28.5 |
| Avg. Days Inventory Out. | 67.4 | 71.1 | 81.1 | 76.7 | 77.1 | 76.5 |
| Avg. Days Payable Out. | 105.9 | 101.4 | 111.1 | 112.8 | 115.4 | 223.2 |
| Avg. Cash Conversion Cycle | (34.9) | (27.1) | (26.5) | (31.8) | (32.6) | (118.2) |
| Long Term Solvency |  |  |  |  |  |  |
| Total Debt/Equity | 40.7\% | 89.4\% | 170.4\% | 111.8\% | 110.4\% | 88.5\% |
| Total Debt/Capital | 28.9\% | 47.2\% | 63.0\% | 52.8\% | 52.5\% | 47.0\% |
| LT Debt/Equity | 21.6\% | 58.1\% | 143.6\% | 80.5\% | 78.5\% | 63.3\% |
| LT Debt/Capital | 15.4\% | 30.7\% | 53.1\% | 38.0\% | 37.3\% | 33.6\% |
| Total Liabilities/Total Assets | 74.6\% | 77.9\% | 81.4\% | 78.7\% | 79.3\% | 78.5\% |

## S\&P

## CAPITAL IQ

EBIT / Interest Exp.
EBITDA / Interest Exp.
(EBITDA-CAPEX) / Interest Exp.
Total Debt/EBITDA
Net Debt/EBITDA
Total Debt/(EBITDA-CAPEX)
Net Debt/(EBITDA-CAPEX)
Altman Z Score

## Growth Over Prior Year

Total Revenue
Gross Profit
EBITDA
EBITA
EBIT
Earnings from Cont. Ops
Net Income
Normalized Net Income
Diluted EPS before Extra

| 28.3x | 26.9x | 3.5 x | 4.2 x | 2.0x | 0.3x |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 34.1x | 34.4x | 6.2 x | 6.4 x | 4.4 x | 2.6x |
| 21.0x | 12.1x | 3.9x | 5.1x | 2.6x | 0.2x |
| 0.4 x | 1.0x | 3.0x | 1.8x | 3.1 x | 4.4x |
| 0.1x | 0.8x | $2.5 x$ | 1.6 x | $2.8 x$ | 4.2x |
| 0.6x | 2.7x | 4.8x | 2.3x | 5.4x | 48.9x |
| 0.2x | $2.4 x$ | 4.0x | 2.0x | $4.8 x$ | 45.8x |
| 4.97 | 3.57 | 2.3 | 3.07 | 2.75 | 2.62 |
| 5.4\% | 9.6\% | (7.4\%) | 7.0\% | (5.8\%) | (5.8\%) |
| 7.5\% | 11.1\% | (8.4\%) | 6.8\% | (5.7\%) | (8.6\%) |
| (10.3\%) | (4.1\%) | (44.3\%) | 15.7\% | (47.0\%) | (68.2\%) |
| (11.6\%) | (9.6\%) | (60.2\%) | 34.6\% | (63.9\%) | (94.4\%) |
| (10.1\%) | (9.6\%) | (60.2\%) | 34.6\% | (63.9\%) | (94.4\%) |
| 5.0\% | (7.6\%) | (72.4\%) | 33.9\% | (70.9\%) | NM |
| 5.0\% | (7.6\%) | (72.4\%) | 33.9\% | (70.9\%) | NM |
| (10.1\%) | (9.0\%) | (69.9\%) | 45.6\% | (73.5\%) | NM |
| 5.0\% | (7.4\%) | (72.1\%) | 33.6\% | (70.9\%) | NM |

Compound Annual Growth Rate Over Five Years
Total Revenue
Gross Profit
BitDA
EBITA
Earnings from Cont. Ops
Net Income
Normalized Net Income
Diluted EPS before Extra
Accounts Receivable
nventory
Net PP\&E

Tangible Book Value

## Common Equity

Cash from Ops.
Capital Expenditures
levered Free Cash Flow
Unlevered Free Cash Flow
Dividend per Share
5.7\%
4.9\%
4.9\%
2.4\%
7.1\%

0.6\%
3.1\%
10.9\%
(11.8\%)
4.6\%
2.6\%
2.4\%
5.7\%
6.3\%
8.7\%

| $3.6 \%$ | $1.3 \%$ | $2.2 \%$ |
| ---: | ---: | ---: |
| $5.2 \%$ | $1.9 \%$ | $3.0 \%$ |
| $0.4 \%$ | $(13.5 \%)$ | $(12.6 \%)$ |
| $(0.2 \%)$ | $(20.3 \%)$ | $(17.5 \%)$ |
| $0.0 \%$ | $(20.1 \%)$ | $(17.4 \%)$ |
| $3.4 \%$ | $(24.8 \%)$ | $(20.4 \%)$ |
| $2.6 \%$ | $(24.8 \%)$ | $(20.3 \%)$ |
| $0.2 \%$ | $(24.4 \%)$ | $(20.6 \%)$ |
| $4.7 \%$ | $(23.9 \%)$ | $(19.8 \%)$ |
|  |  |  |
| $3.8 \%$ | $(1.8 \%)$ | $6.0 \%$ |
| $(0.2 \%)$ | $4.6 \%$ | $6.7 \%$ |
| $3.4 \%$ | $4.9 \%$ | $2.3 \%$ |
| $7.8 \%$ | $11.1 \%$ | $8.9 \%$ |
|  |  |  |
| $20.8 \%)$ | NM | $(25.8 \%)$ |
| $6.6 \%$ | $10.7 \%$ | $11.7 \%$ |
| $0.3 \%$ | $(36.1 \%)$ | $(4.7 \%)$ |
| $16.8 \%$ | $(3.8 \%)$ | $(20.0 \%)$ |
| NM | NM | $14.6 \%$ |
| NM | NM | $16.0 \%$ |
| $7.0 \%$ | $(28.9 \%)$ | $(19.4 \%)$ |

$1.5 \%$
$1.9 \%$
$(21.7 \%)$
$(31.2 \%$
$(30.9 \%$
$(36.4 \%)$
$(36.4 \%$
$(37.5 \%$
$(36.2 \%)$

$10.9 \%$
$3.5 \%$
$3.9 \%$
$5.4 \%$

$(44.0 \%$
$3.7 \%$
$(19.4 \%)$
$(18.2 \%$
$(29.7 \%$
$(20.7 \%)$
$(30.4 \%)$

CAPITAL IQ

## Carpetright plc (LSE:CPR) > Financials > Segments

| In Millions of the reported currency. | View By: <br> Period Type: <br> Currency: <br> Units: | Line Items <br> Annual <br> Reported Currency <br> S\&P Capital IQ (Defau |  | Restatement: <br> Order: <br> Conversion: <br> Decimals: | Latest Filings <br> Latest on Right <br> Historical <br> Capital IQ (Default) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Business Segments |  |  |  |  |  |  |
| For the Fiscal Period Ending | Reclassified 12 months Apr-29-2006 | Reclassified 12 months Apr-28-2007 | 12 months May-03-2008 | Reclassified 12 months May-02-2009 | Reclassified 12 months May-01-2010 | 12 months <br> Apr-30-2011 |
| Currency | GBP | GBP | GBP | GBP | GBP | GBP |
| Revenues |  |  |  |  |  |  |
| Retail of Floor Coverings and Beds | 451.4 | 475.9 | 521.5 | 482.8 | 516.6 | 486.8 |
| Total Revenues | 451.4 | 475.9 | 521.5 | 482.8 | 516.6 | 486.8 |
| Gross Profit Before Tax |  |  |  |  |  |  |
| Retail of Floor Coverings and Beds | 270.6 | 290.8 | 323.1 | 295.8 | 316.0 | 298.0 |
| Total Gross Profit Before Tax | 270.6 | 290.8 | 323.1 | 295.8 | 316.0 | 298.0 |
| Operating Profit Before Tax |  |  |  |  |  |  |
| Retail of Floor Coverings and Beds | 66.2 | 68.8 | 60.8 | 22.3 | 28.2 | 10.9 |
| Total Operating Profit Before Tax | 66.2 | 68.8 | 60.8 | 22.3 | 28.2 | 10.9 |
| Interest Expense |  |  |  |  |  |  |
| Retail of Floor Coverings and Beds | (2.1) | (2.1) | (2.0) | (5.5) | (6.4) | (4.8) |
| Total Interest Expense | (2.1) | (2.1) | (2.0) | (5.5) | (6.4) | (4.8) |
| Net Profit Before Tax |  |  |  |  |  |  |
| Retail of Floor Coverings and Beds | 64.2 | 67.0 | 59.5 | 16.7 | 22.3 | 6.6 |
| Total Net Profit Before Tax | 64.2 | 67.0 | 59.5 | 16.7 | 22.3 | 6.6 |
| Tax Expense |  |  |  |  |  |  |
| Retail of Floor Coverings and Beds | 20.1 | 20.7 | 16.7 | 4.9 | 6.5 | 2.0 |
| Total Tax Expense | 20.1 | 20.7 | 16.7 | 4.9 | 6.5 | 2.0 |
| Net Profit After Tax |  |  |  |  |  |  |
| Retail of Floor Coverings and Beds | 44.1 | 46.3 | 42.8 | 11.8 | 15.8 | 4.6 |
| Total Net Profit After Tax | 44.1 | 46.3 | 42.8 | 11.8 | 15.8 | 4.6 |
| Assets |  |  |  |  |  |  |
| Retail of Floor Coverings and Beds | 248.0 | 268.2 | 336.0 | 360.8 | 334.8 | 323.1 |
| Total Assets | 248.0 | 268.2 | 336.0 | 360.8 | 334.8 | 323.1 |
| Depreciation \& Amortization |  |  |  |  |  |  |
| Retail of Floor Coverings and Beds | 13.6 | 13.1 | 14.9 | 16.9 | 15.5 | 13.1 |
| Total Depreciation \& Amortization | 13.6 | 13.1 | 14.9 | 16.9 | 15.5 | 13.1 |

## $S \& P$ <br> CAPITAL IQ

Retail of Floor Coverings and Beds
(35 5)
(35.5)
(33.2)
(46.5)
(46.5)
(16.3)
(16.3)
(10.1)
(10.4)

Total Capital Expenditure

Apr-30-2007
Jun-30-2008
Jul-01-2009
Jun-28-2010
Jun-27-2011
Jun-27-2011

Geographic Segments

| For the Fiscal Period Ending | Reclassified 12 months Apr-29-2006 | Reclassified 12 months Apr-28-2007 | 12 months May-03-2008 | $\begin{array}{r} \text { Reclassified } \\ 12 \text { months } \\ \text { May-02-2009 } \end{array}$ | Reclassified 12 months May-01-2010 | $\begin{array}{r} 12 \text { months } \\ \text { Apr-30-2011 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Currency | GBP | GBP | GBP | GBP | GBP | GBP |
| Revenues |  |  |  |  |  |  |
| Europe | - | - | - | - | 89.2 | 82.3 |
| Corporate | (3.0) | (3.1) | (3.3) | (3.2) | (3.6) | (3.8) |
| United Kingdom \& Republic of Ireland | 400.7 | 421.2 | 456.0 | 397.3 | 428.8 | 408.3 |
| Poland | - | - | - | - | 2.2 |  |
| Other | - | - | - | 25.1 | - |  |
| The Netherlands | - | - | - | 63.6 | - |  |
| Rest of Europe | 53.7 | 57.8 | 68.8 | - | - |  |
| Total Revenues | 451.4 | 475.9 | 521.5 | 482.8 | 516.6 | 486.8 |
| Gross Profit Before Tax |  |  |  |  |  |  |
| Europe | - | - | - | - | 51.6 | 47.2 |
| United Kingdom \& Republic of Ireland | - | - | - | 244.6 | 263.7 | 250.8 |
| Poland | - | - | - | - | 0.7 |  |
| Other | - | - | - | 14.0 | - |  |
| The Netherlands | - | - | - | 37.2 | - |  |
| Total Gross Profit Before Tax | - | - | . | 295.8 | 316.0 | 298.0 |
| Operating Profit Before Tax |  |  |  |  |  |  |
| Europe | - | - | - | - | 9.6 | 6.8 |
| United Kingdom \& Republic of Ireland | 62.6 | 63.9 | 55.4 | 15.9 | 26.2 | 14.4 |
| Poland | - | - | - | - | (1.7) |  |
| Other | - | - | - | (0.5) | , |  |
| The Netherlands | - | - | - | 6.9 | - |  |
| Rest of Europe | 3.6 | 4.9 | 5.4 | - | - |  |
| Total Operating Profit Before Tax | 66.2 | 68.8 | 60.8 | 22.3 | 34.1 | 21.2 |
| Interest Expense |  |  |  |  |  |  |
| Europe | - | - | - | - | (0.2) | (0.1) |
| United Kingdom \& Republic of Ireland | - | - | - | (6.4) | (6.6) | (5.3) |
| Other | - | - | - | (0.2) | - |  |
| The Netherlands | - | - | - | (0.6) | - |  |
| Total Interest Expense | - | - | - | (7.2) | (6.8) | (5.4) |
| Net Profit Before Tax |  |  |  |  |  |  |
| Europe | - | - | - | - | 9.5 | 7.0 |
| United Kingdom \& Republic of Ireland | - | - | - | 11.2 | 18.1 | (0.4) |

## S\&P <br> CAPITAL IQ

| Poland | - | - | - | - | (5.3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other | - | - | - | (0.9) | - |  |
| The Netherlands | - | - | - | 6.4 | - | - |
| Total Net Profit Before Tax | - | - | - | 16.7 | 22.3 | 6.6 |
| Tax Expense |  |  |  |  |  |  |
| Europe | - | - | - | - | 2.2 | 1.5 |
| United Kingdom \& Republic of Ireland | - | - | - | 1.8 | 4.3 | 0.5 |
| Other | - | - | - | 0.2 | - | - |
| The Netherlands | - | - | - | 2.9 | - | - |
| Total Tax Expense | - | - | - | 4.9 | 6.5 | 2.0 |
| Net Profit After Tax |  |  |  |  |  |  |
| Europe | - | - | - | - | 7.3 | 5.5 |
| United Kingdom \& Republic of Ireland | - | - | - | 9.4 | 13.8 | (0.9) |
| Poland | - | - | - | - | (5.3) | - |
| Other | - | - | - | (1.1) | - | - |
| The Netherlands | - | - | - | 3.5 | - | - |
| Total Net Profit After Tax | - | - | - | 11.8 | 15.8 | 4.6 |
| Assets |  |  |  |  |  |  |
| Europe | - | - | - | - | 105.3 | 109.2 |
| Corporate | 10.1 | 19.3 | 5.9 | (11.5) | (17.5) | (11.5) |
| United Kingdom \& Republic of Ireland | 163.1 | 177.5 | 240.7 | 256.0 | 244.3 | 225.4 |
| Poland | - | - | - | - | 2.7 | - |
| Other | - | - | - | 29.1 | - | - |
| The Netherlands | - | - | - | 87.2 | - | - |
| Rest of Europe | 74.8 | 71.4 | 88.9 | - | - | - |
| Total Assets | 248.0 | 268.2 | 335.5 | 360.8 | 334.8 | 323.1 |
| Depreciation \& Amortization |  |  |  |  |  |  |
| Europe | - | - | - | - | 3.4 | 3.0 |
| United Kingdom \& Republic of Ireland | 11.1 | 10.7 | 13.6 | 16.6 | 15.5 | 12.5 |
| Poland | - | - | - | - | 0.2 | - |
| Other | - | - | - | 1.3 | - | - |
| The Netherlands | - | - | - | 2.5 | - | - |
| Rest of Europe | 2.5 | 2.4 | 3.4 | - | - | - |
| Total Depreciation \& Amortization | 13.6 | 13.1 | 17.0 | 20.4 | 19.1 | 15.5 |
| Capital Expenditure |  |  |  |  |  |  |
| Europe | - | - | - | - | (1.6) | (1.4) |
| United Kingdom \& Republic of Ireland | (30.8) | (30.1) | (38.0) | (14.3) | (6.5) | (11.7) |
| Other | - | - | - | (0.7) | - | - |
| The Netherlands | - | - | - | (1.5) | - | - |
| Rest of Europe | (4.3) | (3.1) | (8.5) | - | - |  |
| Total Capital Expenditure | (35.1) | (33.2) | (46.5) | (16.5) | (8.1) | (13.1) |

# INFORMATION FOR QUESTION 8 

## Carpetright plc

## Company Comparable Analysis

## S\&P

## CAPITAL IQ

## Carpetright plc (LSE:CPR) > Quick Comparable Analysis > Trading Multiples

| Details |  |
| :--- | :--- |
| Template: | Capital IQ Default Comps |
| Currency: | US Dollar |
| As-Of Date: | Apr-24-2012 |


| Company Name | TEV/Total <br> Revenues LTM - <br> Latest | TEV/EBITDA LTM Latest | TEV/EBIT LTM . Latest | P/Diluted EPS Before <br> Extra LTM - Latest | P/TangBV LTM <br> Latest | NTM TEV/Forward Total Revenue (Capital IQ) | NTM TEV/Forward EBITDA (Capital IQ) | NTM Forward P/E (Capital IQ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASOS plc (AIM:ASC) | 2.9x | 30.9x | 35.1 x | 141.5x | 20.6x | 1.90x | 19.80x | 34.70x |
| Debenhams plc (LSE:DEB) | 0.6x | 5.0x | 7.4x | 8.5 x | NM | 0.50x | 4.80x | 8.30x |
| Dunelm Group plc (LSE:DNLM) | $1.7 x$ | 9.3x | 10.9x | 16.1x | 5.7x | 1.50x | 8.50x | 14.30x |
| Findel plc (LSE:FDL) | 0.6x | 8.2 x | 11.2x | 1.7x | NM | 0.60x | 9.40x | 5.70x |
| Halfords Group plc (LSE:HFD) | 0.8x | 4.8 x | 5.9x | 7.5x | NM | 0.80x | 5.50x | 8.00x |
| HMV Group plc (LSE:HMV) | 0.2x | 3.7x | 9.1x | NM | NM | 0.20x | $3.30 x$ | NM |
| KingFisher plc (LSE:KGF) | 0.7x | $6.8 x$ | 8.7x | 11.0x | 2.2x | 0.60x | 6.30x | 11.10x |
| Mothercare plc (LSE:MTC) | 0.2x | 6.0x | 18.4x | NM | 3.4x | 0.20x | 5.80x | 37.40x |
| Mr. Bricolage SA (ENXTPA:MRB) | $0.5 x$ | 5.9x | 7.5x | 6.8 x | 3.8 x | 0.40x | - | 6.50x |
| Topps Tiles plc (LSE:TPT) | 0.8x | 6.1 x | 7.5x | 12.9x | NM | 0.80x | 5.90x | 7.80x |
| Carpetright plc (LSE:CPR) | 1.0x | 34.6x | NM | NM | 191.4x | 1.00x | 15.60x | 54.70x |
| Summary Statistics | TEV/Total Revenues LTM | TEV/EBITDA LTM Latest | TEV/EBIT LTM Latest | P/Diluted EPS Before <br> Extra LTM - Latest | P/TangBV LTM <br> Latest | NTM TEV/Forward Total Revenue (Capital IQ) | NTM TEV/Forward EBITDA (Capital | NTM Forward P/E (Capital IQ) |
| High | 2.9x | 30.9x | 35.1x | 141.5x | 20.6x | 1.90x | 19.80x | 37.40x |
| Low | 0.2x | 3.7x | 5.9x | 1.7 x | 2.2x | 0.20x | 3.30x | 5.70x |
| Mean | 0.9x | $8.7 x$ | 12.2x | 25.7x | 7.1x | 0.75x | 7.70x | 14.87x |
| Median | 0.6 x | $6.0 x$ | 8.9x | 9.8 x | 3.8 x | 0.60x | 5.90x | 8.30x |

## Displaying 11 Companies

All values in millions, except per share data and ratios
Values converted at today's spot rate.

Financial data provided by

Estimates data provided by $\square$

S\&P
CAPITAL IQ
Carpetright plc (LSE:CPR) > Quick Comparable Analysis > Operating Statistics

| Details |  |
| :--- | :--- |
| Template: | Capital IQ Default Comps |
| Currency: | US Dollar |
| As-Of Date: | Apr-24-2012 |


| Company Comp Set |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company Name | LTM Gross Margin \% | LTM EBITDA Margin \% | LTM EBIT Margin \% | LTM Net Income Margin \% | LTM Total Revenues, 1 Yr Growth \% | LTM EBITDA, 1 Yr Growth \% | LTM EBIT, 1 Yr Growth \% | LTM Net Income, 1 Yr Growth \% |
| ASOS plc (AIM:ASC) | 41.00\% | 9.20\% | 8.10\% | 2.20\% | 56.80\% | 42.80\% | 47.10\% | (45.30\%) |
| Debenhams plc (LSE:DEB) | 13.50\% | 12.00\% | 8.10\% | 5.40\% | 3.30\% | (0.80\%) | (2.80\%) | 11.80\% |
| Dunelm Group plc (LSE:DNLM) | 48.10\% | 18.20\% | 15.50\% | 11.20\% | 9.40\% | 14.10\% | 12.20\% | 11.10\% |
| Findel plc (LSE:FDL) | 45.70\% | 7.20\% | 5.30\% | 3.80\% | (2.60\%) | (30.00\%) | (32.00\%) | - |
| Halfords Group plc (LSE:HFD) | 55.40\% | 16.30\% | 13.40\% | 8.60\% | 0.50\% | (6.70\%) | (8.60\%) | (11.60\%) |
| HMV Group plc (LSE:HMV) | 7.80\% | 4.60\% | 1.90\% | (13.30\%) | 15.70\% | (57.90\%) | (71.90\%) |  |
| KingFisher plc (LSE:KGF) | 37.70\% | 9.50\% | 7.30\% | 5.90\% | 3.60\% | 16.70\% | 18.50\% | 29.60\% |
| Mothercare plc (LSE:MTC) | 14.90\% | 4.00\% | 1.60\% | (8.50\%) | 4.30\% | (46.10\%) | (68.80\%) | - |
| Mr. Bricolage SA (ENXTPA:MRB) | 42.50\% | 8.20\% | 6.50\% | 3.10\% | (0.40\%) | 0.60\% | 5.00\% | (11.90\%) |
| Topps Tiles plc (LSE:TPT) | 60.30\% | 12.70\% | 10.40\% | 3.30\% | (3.80\%) | (9.80\%) | (12.20\%) | (42.70\%) |
| Carpetright plc (LSE:CPR) | 59.50\% | 2.80\% | 0.30\% | (0.60\%) | (5.80\%) | (68.20\%) | (94.40\%) | - |
| Summary Statistics | LTM Gross Margin \% | LTM EBITDA Margin \% | LTM EBIT Margin | LTM Net Income Margin \% | LTM Total Revenues, 1 Yr Growth \% | LTM EBITDA, 1 Yr Growth \% | LTM EBIT, 1 Yr Growth \% | LTM Net Income, 1 Yr Growth \% |
| High | 60.30\% | 18.20\% | 15.50\% | 11.20\% | 56.80\% | 42.80\% | 47.10\% | 29.60\% |
| Low | 7.80\% | 4.00\% | 1.60\% | (13.30\%) | (3.80\%) | (57.90\%) | (71.90\%) | (45.30\%) |
| Mean | 36.69\% | 10.19\% | 7.81\% | 2.17\% | 8.68\% | (7.71\%) | (11.35\%) | (8.43\%) |
| Median | 41.75\% | 9.35\% | 7.70\% | 3.55\% | 3.45\% | (3.75\%) | (5.70\%) | (11.60\%) |

Displaying 11 Companies
All values in millions, except per share data and ratios
Values converted at today's spot rate.
Financial data provided by

Historical Equity Pricing Data supplied by ${ }^{(t a t r e)}$

```
S\&P
CAPITAL IQ
Carpetright plc (LSE:CPR) > Quick Comparable Analysis > Operating Statistics
```

| Details |  |
| :--- | :--- |
| Template: | Capital IQ Default Comps |
| Currency: | US Dollar |
| As-Of Date: | Apr-24-2012 |


| Company Comp Set |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Company Name | LTM Total Debt/Capital \% | LTM Total Debt/EBITDA | NTM LT EPS Growth Rate (Capital IQ) | 5 Year Beta |
| ASOS plc (AIM:ASC) | 12.40\% | 0.30x | - | 0.89 |
| Debenhams plc (LSE:DEB) | 32.70\% | 1.30x | - | 1.23 |
| Dunelm Group plc (LSE:DNLM) | - | - | - | 0.38 |
| Findel plc (LSE:FDL) | 72.50\% | 7.40x | - | 1.08 |
| Halfords Group plc (LSE:HFD) | 33.60\% | 1.00x | - | 0.42 |
| HMV Group plc (LSE:HMV) | 207.70\% | 4.10x | - | 0.15 |
| KingFisher plc (LSE:KGF) | 11.50\% | 0.70x | - | 0.65 |
| Mothercare plc (LSE:MTC) | 22.70\% | 0.80x | - | 0.26 |
| Mr. Bricolage SA (ENXTPA:MRB) | 41.80\% | 3.70x | - | 0.75 |
| Topps Tiles plc (LSE:TPT) | 155.30\% | 3.20x | - | 1.48 |
| Carpetright plc (LSE:CPR) | 47.00\% | 4.40x | - | 0.89 |
| Summary Statistics | LTM Total Debt/Capital \% | LTM Total Debt/EBITDA | NTM LT EPS Growth Rate (Capital IQ) | 5 Year Beta |
| High | 207.70\% | 7.40x | - | 1.48 |
| Low | 11.50\% | 0.30x | - | 0.15 |
| Mean | 65.58\% | 2.50x | - | 0.73 |
| Median | 33.60\% | 1.30x | - | 0.7 |

Displaying 11 Companies
All values in millions, except per share data and ratios Values converted at today's spot rate.

CHARTERED INSTITUTE FOR SECURITIES \& INVESTMENT


## DIPLOMA IN CORPORATE FINANCE SPECIMEN PAPER

## CORPORATE FINANCE <br> TECHNIQUES \& THEORY

## INFORMATION BOOKLET

## McBride ple

# INFORMATION FOR QUESTION 9 

## McBride plc

## Public Company Profile

## McBride plc (LSE:MCB) > Public Company Profile

| Company Overview |
| :--- |
| Company Type: Public Company |
| Website: www.mcbride.co.uk |
| Number of Employees: 5,421 |
| Ticker: MCB (LSE) |
| Year Founded: 1898 |

## Business Description

McBride plc engages in the production, distribution, and sale of private label household and personal care products to retailers in the United Kingdom and Continental Europe. The company offers various household products, such as textile washing, household cleaning, dishwashing, and air care products, as well as toilet cleaners and insecticides. It also provides personal care products, which include skin care, bathing and handwashing, men's grooming, body freshness, oral care, and hair care products, as well as health and pharma products, baby and children's toiletries. The company offers its products primarily under the Surcare, Lime Lite, and Oven Pride brand names. In addition, it offers contract manufacturing services of household and personal care products to brand owners and contract customers. The company was founded in 1898 and is headquartered in London, the United Kingdom.

Primary Industry Classification
Household Products

Primary Office Location
28th Floor Centre Point 103 New Oxford Street | London, Greater London | WC1A 1DD | United Kingdom
Phone: 442075397850 Fax: 442075397855

## Current and Pending Investors

Intermediate Capital Group PLC (LSE:ICP), INVESCO Asset Management Limited, Invesco Fund Managers Ltd., Invesco Perpetual

## Prior Investors

Arle Capital Partners Limited, Cinven Limited, Equistone Partners Europe, Lehman Brothers Capital Partners I, L.P., Lehman Brothers, Private Equity Division, LGV Capital Limited, Mithras Investment Trust plc (LSE:MTH), Montagu Private Equity Limited, Phoenix Equity Partners, The Cypress Group

| Stock Quote and Chart (Currency: GBP) |  |  |  |
| :---: | :---: | :---: | :---: |
| Last (Delayed Quote) | 1.26 | Market Cap (mm) | 221.3 |
| Open | 1.24 | Shares Out. (mm) | 179.2 |
| Previous Close | 1.24 | Float \% | 99.7\% |
| Change | 0.03 | Shares Sold Short (mm) | - |
| Change \% | 2.2\% | Dividend Yield \% | 5.5\% |
| Day High/Day Low | 1.27/ 1.24 | Diluted EPS Excl. Extra Items | (0.04) |
| 52 wk High/52 wk Low | 1.59/1.08 | PIDiluted EPS Before Extra | NM |
| Volume (mm) | 0.01 | Beta | 0.35 |
| Avg. Vol-3 mo (mm) | 0.27 |  |  |
|  |  |  |  |
| Delayed Quote** \| Last Updated on May-04-2012 09:56 AM (GMT-5) |  |  |  |

## McBride plc (LSE:MCB) > Public Company Profile

| Financial Information (Currency: GBP, in mm) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Revenue | 827.6 | Market Capitalization | 221.3 | TEV/Total Revenue | 0.4x |
| EBITDA | 42.9 | Total Enterprise Value | 307.1 | TEV/EBITDA | 7.2x |
| EBIT | 15.8 | Cash \& ST Invst. | 5.1 | P/Diluted EPS Before Extra | NM |
| Net Income | (6.6) | Total Debt | 90.3 | Price/Tang BV | $3.2 x$ |
| Capital Expenditure | (21.7) | Total Assets | 455.4 | Total Debt/EBITDA | 2.1x |
| LTM as of Dec-31-2011 TEV and Market Cap are calculated using a close price as of May-03-2012 |  |  |  |  |  |

## Index Membership

FTSE All-Share Index (GBP);FTSE All-Small Index (GBP)

## Company Notes

No Company Notes exist.

| Strategy Notes |  |
| :--- | :--- |
| No Strategy Notes exist. |  |
| Key Executives and Professionals | Title |
| Name | Chief Executive Officer and Executive Director |
| Bull, Chris D. | Group Finance Director and Director |
| Armitage, Richard J. | UK Divisional Managing Director |
| McIntyre, Colin | Strategic Development Director |
| Seaman, Tim | Group Human Resources Director |
| Allan, Malcolm | Company Secretary |
| Barnet, Carole Ann | Western Continental Europe Divisional Managing Director |
| Barbier, Andrea | General Manager of Bradford Factory |
| Blacketer, David | Group Purchasing Director |
| Eissautier, Thibaut | Central \& Eastern Europe Divisional Managing Director <br> Member of Nomination Committee |
| Król, Grzegorz | Senior Independent Director, Chairman of Remuneration Committee, Member of Audit Committee and <br> Member of Nomination Committee |
| Harrington, Neil |  |
| Lee, Robert A. |  |


| Key Board Members | Title |
| :--- | :--- |
| Name | Non Executive Chairman, Chairman of Nomination Committee and Member of Remuneration <br> Committee |
| Napier, lain J. G. | Chief Executive Officer and Executive Director |
| Bull, Chris D. | Group Finance Director and Director |
| Armitage, Richard J. | Non-Executive Director, Chairman of Audit Committee, Member of Remuneration Committee and <br> Member of Nomination Committee |
| Harrington, Neil | Senior Independent Director, Chairman of Remuneration Committee, Member of Audit Committee and <br> Member of Nomination Committee |
| Lee, Robert A. | Non-Executive Director, Member of Audit Committee, Member of Remuneration Committee and <br> Member of Nomination Committee |
| Turner, Sandra |  |

## McBride plc (LSE:MCB) > Public Company Profile

## Current and Pending Subsidiaries / Investments

Chemolux S.A.R.L., Coventry Chemicals Limited, Darcy Limited, Dasty Italia S.p.A., Dermacol a.s., Fortlab Holdings Sdn Bhd, Fortune Laboratories Sdn Bhd, Henkel, Private Label Household Products Business, Homepride Ltd., Intersilesia McBride Polska Sp. Z.o.o., Mcbride Holdings Ltd, Mcbride S.A.S., Mcbride Sa, Mcbride Sa, Robert Mcbride Ltd, Sanmex International Ltd., Household Liquids Business, Three 60 Brands Limited, Certain Assets, Zaklad Chemiczny Schneider SJ

# S\&P <br> CAPITAL IQ <br> Historical Equity Pricing Data supplied byInteractive Data 

**Intraday Quotes are delayed by at least 20 minutes.

# INFORMATION FOR QUESTION 9 

## McBride plc

Financials

## S\&P <br> CAPITAL IQ

## McBride plc (LSE:MCB) > Financials > Cash Flow

Currency:
Units:

Standard
Annual
Reported Currency
S\&P Capital IQ (Defau

## Restatement

Order:
Conversion:
Decimals:

Latest Filings Latest on Right Today's Spot Rate Capital IQ (Default)

Cash Flow

| For the Fiscal Period Ending | $\begin{aligned} & 12 \text { months } \\ & \text { Jun-30-2007 } \end{aligned}$ | $\begin{array}{r} 12 \text { months } \\ \text { Jun-30-2008 } \end{array}$ | $\begin{array}{r} 12 \text { months } \\ \text { Jun-30-2009 } \end{array}$ | $\begin{aligned} & 12 \text { months } \\ & \text { Jun-30-2010 } \end{aligned}$ | $\begin{array}{r} 12 \text { months } \\ \text { Jun-30-2011 } \end{array}$ | LTM <br> 12 months <br> Dec-31-2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Currency | GBP | GBP | GBP | GBP | GBP | GBP |
| Net Income | 21.2 | 11.5 | 16.6 | 22.1 | 5.3 | (6.6) |
| Depreciation \& Amort. | 17.2 | 21.8 | 23.8 | 26.6 | 24.8 | 24.4 |
| Amort. of Goodwill and Intangibles | 0.5 | 1.5 | 1.6 | 1.9 | 2.9 | 2.7 |
| Depreciation \& Amort., Total | 17.7 | 23.3 | 25.4 | 28.5 | 27.7 | 27.1 |
| Other Amortization | - | 0.1 | 0.1 | 0.1 | - | - |
| (Gain) Loss From Sale Of Assets | (0.1) | 0.1 | 0.3 | 0.1 | (0.5) | (0.5) |
| Stock-Based Compensation | 0.2 | - | 0.5 | 1.7 | 0.3 | (0.5) |
| Other Operating Activities | 1.5 | (2.0) | 3.5 | 7.2 | (1.4) | 10.2 |
| Change in Acc. Receivable | (3.8) | 8.7 | 7.6 | (4.0) | (7.9) | (6.2) |
| Change In Inventories | (7.1) | - | 0.2 | (1.8) | (5.9) | (3.4) |
| Change in Acc. Payable | 8.6 | (8.2) | (6.8) | 13.0 | 5.4 | 3.4 |
| Change in Other Net Operating Assets | - | - | - | - | - | (1.0) |
| Cash from Ops. | 38.2 | 33.5 | 47.4 | 66.9 | 23.0 | 22.5 |
| Capital Expenditure | (19.8) | (26.4) | (20.0) | (24.2) | (24.1) | (21.7) |
| Sale of Property, Plant, and Equipment | 0.1 | 0.1 | 1.8 | - | - | (0.1) |
| Cash Acquisitions | (59.5) | - | 5.3 | (8.4) | (2.2) | (1.9) |
| Divestitures | - | - | - | - | - | - |
| Sale (Purchase) of Intangible assets | (0.2) | (0.1) | - | (0.1) | (0.7) | (1.6) |
| Invest. in Marketable \& Equity Securt. | - | - | - | - | - | - |
| Net (Inc.) Dec. in Loans Originated/Sold | - | - | - | - | - | - |
| Other Investing Activities | 1.3 | (11.2) | 0.7 | (1.1) | 0.3 | 1.6 |
| Cash from Investing | (78.1) | (37.6) | (12.2) | (33.8) | (26.7) | (23.7) |
| Short Term Debt Issued | - | - | - | - | - | - |
| Long-Term Debt Issued | 53.7 | 32.5 | 7.1 | 5.5 | 55.3 | - |
| Total Debt Issued | 53.7 | 32.5 | 7.1 | 5.5 | 55.3 | 44.8 |
| Short Term Debt Repaid | - | - | - | - | - | - |
| Long-Term Debt Repaid | (5.1) | (21.1) | (41.7) | (16.9) | (34.2) |  |

## S\&P <br> CAPITAL IQ

Total Debt Repaid
ssuance of Common Stock
Repurchase of Common Stock
Repurchase of Preferred Stock
Common Dividends Paid
Total Dividends Paid

Special Dividend Paid
Other Financing Activitie
Cash from Financing

Foreign Exchange Rate Adj.
Net Change in Cash

| $\mathbf{( 5 . 1 )}$ | $\mathbf{( 2 1 . 1 )}$ | $\mathbf{( 4 1 . 7 )}$ | $\mathbf{( 1 6 . 9 )}$ | $\mathbf{( 3 4 . 2 )}$ | $\mathbf{( 3 2 . 2 )}$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 0.7 | 1.5 | 0.4 | 0.3 | 0.1 | 0.1 |
| - | $(1.4)$ | - | $(1.4)$ | $(1.3)$ | $(3.5)$ |
| $(9.2)$ | - | - |  | $(11.8)$ |  |
| $(9.2)$ | $(10.1)$ | $(10.1)$ | $(10.1)$ | $(11.4)$ | $(8.7)$ |

## Supplemental Items

Cash Interest Paid
Cash Taxes Paid
Levered Free Cash Flow
Unlevered Free Cash Flow
Change in Net Working Capital
Net Debt Issued
Filing Date
Restatement Type
Calculation Type

| 40.1 | 1.4 | (44.3) | (23.9) | 7.7 | (1.5) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 0.1 | 0.3 | 2.2 | - | (0.3) | 0.7 |
| 0.3 | (2.4) | (6.9) | 9.2 | 3.7 | (2.0) |
| 3.3 | 7.5 | 6.0 | 6.0 | 4.6 | 5.2 |
| 6.3 | 3.8 | 3.7 | 7.8 | 7.6 | NA |
| 6.5 | 6.2 | 32.3 | 40.0 | 7.2 | 16.1 |
| 8.4 | 10.5 | 35.2 | 42.0 | 9.3 | 18.4 |
| 10.9 | 2.8 | (7.4) | (6.6) | 10.0 | (5.0) |
| 48.6 | 11.4 | (34.6) | (11.4) | 21.1 | 12.6 |
| Sep-03-2008 | Sep-02-2009 | Sep-01-2010 | Sep-24-2011 | Sep-24-2011 | Feb-09-2012 |
| NC | NC | NC | NC | 0 | 0 |
| REP | REP | REP | REP | REP | LTM |

## S\&P <br> CAPITAL IQ

## McBride plc (LSE:MCB) > Financials > Ratios

|  | Restatement: Order: | Latest Filings Latest on Right |  | Period Type: <br> Decimals: | Annual <br> Capital IQ (Default) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ratios |  |  |  |  |  |  |
| For the Fiscal Period Ending | $\begin{aligned} & 12 \text { months } \\ & \text { Jun-30-2007 } \end{aligned}$ | $\begin{array}{r} 12 \text { months } \\ \text { Jun-30-2008 } \end{array}$ | $\begin{array}{r} 12 \text { months } \\ \text { Jun-30-2009 } \end{array}$ | $\begin{array}{r} 12 \text { months } \\ \text { Jun-30-2010 } \end{array}$ | $\begin{aligned} & 12 \text { months } \\ & \text { Jun-30-2011 } \end{aligned}$ | $\begin{array}{r} \text { LTM } \\ 12 \text { months } \\ \text { Dec-31-2011 } \end{array}$ |
| Margin Analysis |  |  |  |  |  |  |
| Gross Margin \% | 33.6\% | 32.8\% | 33.8\% | 36.5\% | 32.6\% | 30.7\% |
| SG\&A Margin \% | 27.8\% | 28.8\% | 29.2\% | 30.5\% | 29.1\% | 28.5\% |
| EBITDA Margin \% | 8.8\% | 7.1\% | 7.6\% | 9.3\% | 6.5\% | 5.2\% |
| Levered Free Cash Flow Margin \% | 1.1\% | 0.9\% | 4.1\% | 4.9\% | 0.9\% | 1.9\% |
| Unlevered Free Cash Flow Margin \% | 1.4\% | 1.5\% | 4.4\% | 5.2\% | 1.1\% | 2.2\% |

# INFORMATION FOR QUESTION 9 

## McBride plc

## Company Comparable Analysis

## CAPITAL IQ

## McBride plc (LSE:MCB) > Quick Comparable Analysis > Trading Multiples



Displaying 11 Companies.
All values in millions, except per share data and ratios
Values converted at today's spot rate
Financial data provided b

Estimates data provided by


Historical Equity Pricing Data supplied by

# INFORMATION FOR QUESTION 9 

## McBride plc

## Estimates Report

## S\&P <br> CAPITAL IQ

| Currency | LSE:MCB |  |
| ---: | ---: | ---: |
| Latest Price/Last Close Price | British Pound |  |
| 52 Wk. High/Low | $1.28 / 1.27$ |  |
|  | $1.59 / 1.08$ |  |


| Company Level (GBP) | 2011 | 2012 | 2013 | 2014 | 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 812.40 A | 827.04 E | 846.73 E | 867.03 E | 881.60 E |
| Final Est. | 809.21 E | - | - | - | - |
| EBITDA | 53.80 A | 52.96 E | 63.78 E | 69.20 E | 68.90 E |
| Final Est. | 54.36 E | - | - | - |  |

