



DIPLOMA IN CORPORATE FINANCE SPECIMEN PAPER

CORPORATE FINANCE TECHNIQUES & THEORY

INFORMATION BOOKLET

Carpetright plc

INFORMATION FOR QUESTION 8

Carpetright plc

Public Company Profile



Carpetright plc (LSE:CPR) > Public Company Profile

Company Overview

Company Type: Public Company Website: www.carpetright.plc.uk Number of Employees: 3,266

Ticker: CPR (LSE)
Year Founded: 1988

Business Description

Carpetright plc, together with its subsidiaries, engages in the retail sale of floor coverings. It sells a range of carpets, rugs, vinyls, laminates, and associated accessories, as well as beds. The company also sells its products through online. It operates 679 stores in the United Kingdom and the Republic of Ireland, as well as in the Netherlands and Belgium. The company was founded in 1988 and is based in Purfleet, the United Kingdom.

Primary Industry Classification

Home Improvement Retail

Primary Office Location

Harris House Purfleet Bypass | Purfleet, Essex | RM19 1TT | United Kingdom

Phone: 44 17 0880 2000

Current and Pending Investors

Artisan Partners Limited Partnership, Cascade Investment, L.L.C., Crescent Holding GmbH, Franklin Templeton Institutional, LLC, Harris Associates L.P.

Prior Investors

Bridgepoint Capital Limited, IRRfc, Prior to Change in Line of Business, UBS Capital

Investment Arms

Carpetright Plc Employee Benefit Trust

Stock Quote and Chart (Currency: GBP)							
Last (Delayed Quote)	6.00	Market Cap (mm)	406.6				
Open	6.00	Shares Out. (mm)	67.5				
Previous Close	6.03	Float %	50.1%				
Change	(0.03)	Shares Sold Short (mm)	-				
Change %	(0.4)%	Dividend Yield %	0.0%				
Day High/Day Low	6.04/ 6.00	Diluted EPS Excl. Extra Items	(0.05)				
52 wk High/52 wk Low	7.45/ 3.75	P/Diluted EPS Before Extra	NM				
Volume (mm)	0.03	Beta	0.89				
Avg. Vol - 3 mo (mm)	0.06						



Delayed Quote** | Last Updated on May-04-2012 10:18 AM (GMT-5)

Financial Information (Currency: GBP, in mm)

Date Created: May-04-2012 Page 1 of 3



Carpetright plc (LSE:CPR) > Public Company Profile

Total Revenue	477.2	Market Capitalization	406.6	TEV/Total Revenue	1.0x
EBITDA	13.2	Total Enterprise Value	461.6	TEV/EBITDA	35.0x
EBIT	1.5	Cash & ST Invst.	3.7	P/Diluted EPS Before Extra	NM
Net Income	(3.0)	Total Debt	58.7	Price/Tang BV	192.8x
Capital Expenditure	(12.0)	Total Assets	308.8	Total Debt/EBITDA	4.4x
LTM as of Oct-29-2011 TEV a	nd Market Cap are cal	culated using a close price as	of May-03-2012		

Index Membership

FTSE 250 Index;FTSE All-Share Index (GBP);FTSE 250 (Ex Investment Companies) Index (GBP);FTSE 350 (Ex Investment Companies) Index (GBP);FTSE 350 Index (GBP);FTSE 350 General Retailers Index (GBP)

Company Notes

No Company Notes exist.

Strategy Notes

No Strategy Notes exist.

Key Executives and Professionals				
Name	Title			
Harris, Philip Charles	Executive Chairman, Chief Executive Officer and Member of Nomination Committee			
Page, Neil	Group Finance Director and Director			
Bond, Wayne	Head of Central Operations			
Crallan, Rob	Head of Facilities			
Moloney, Guy	Head of Internal Audit			
Renouf, Richard	Head of Consumer Affairs			
Stirling-Howe, Patrick	Group Head of Commercial Finance			
Sampson, Jeremy	Legal Director and Company Secretary			
Sawyer, Carol	Head of Personnel and Payroll			
Balmforth, Claire	Operations Director of UK and Executive Director			
Corden, Andrew	Operations Director - Europe and Executive Director			
Davies, Steve	Divisional Controller of South East & Ireland			

Key Board Members					
Name	Title				
Harris, Philip Charles	Executive Chairman, Chief Executive Officer and Member of Nomination Committee				
Page, Neil	Group Finance Director and Director				
Balmforth, Claire	Operations Director of UK and Executive Director				
Corden, Andrew	Operations Director - Europe and Executive Director				
Harris, Martin J.	Group Commercial Director and Executive Director				
Dickinson, Alan	Non-Executive Director, Chairman of Remuneration Committee, Member of Audit Committee and Member of Nomination Committee				
Noakes, Baroness Sheila	Senior Independent Director, Chairman of Audit Committee, Chairman of Nomination Committee and Member of Remuneration Committee				
Clifford, David	Director, Member of Audit Committee and Member of Remuneration Committee				
Shapland, Darren M.	Independent Non-Executive Director and Member of Remuneration Committee				
Turner, Sandra	Non-Executive Director, Member of Remuneration Committee and Member of Audit Committee				

Current and Pending Subsidiaries / Investments

Date Created: May-04-2012 Page 2 of 3



Carpetright plc (LSE:CPR) > Public Company Profile

Allied Carpets Group Plc, Four Former Leases, Carpet Express Limited, Carpet-World B.v., Carpetland International In Vereffening Nv, Carpetright BV, Carpetright Card Services Ltd, Mays Holdings Limited, Melford Commercial Properties Limited, Mondial Moquette SA, Sleepright U.K. Ltd., Storey Carpets Limited, The Carpetland Group



**Intraday Quotes are delayed by at least 20 minutes.

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INFORMATION FOR QUESTION 8

Carpetright plc

Financials



Carpetright plc (LSE:CPR) > Financials > Key Stats

In Millions of the trading currency, except **Currency**: per share items.

Order: Decimals: Trading Currency Latest on Right Capital IQ (Default)

Conversion:

Historical

Units:

S&P Capital IQ (Default)

					LTM ²			
For the Fiscal Period Ending	12 months May-03-2008A	12 months May-02-2009A	12 months May-01-2010A	12 months Apr-30-2011A	12 months Oct-29-2011A	12 months† Apr-30-2012E	12 months Apr-30-2013E	12 months Apr-30-2014E
Currency	GBP	GBP	GBP	GBP	GBP	GBP	GBP	GBP
Total Revenue	521.5	482.8	516.6	486.8	477.2	473.65	475.32	477.57
Growth Over Prior Year	9.6%	(7.4%)	7.0%	(5.8%)	(5.8%)	-	-	-
Gross Profit	323.1	295.8	316.0	298.0	283.9	-	-	-
Margin %	62.0%	61.3%	61.2%	61.2%	59.5%	-	-	-
EBITDA	68.7	38.3	44.3	23.5	13.2	27.3	31.27	36.27
Margin %	13.2%	7.9%	8.6%	4.8%	2.8%	-	-	-
EBIT	53.8	21.4	28.8	10.4	1.5	-	-	-
Margin %	10.3%	4.4%	5.6%	2.1%	0.3%	-	-	-
Earnings from Cont. Ops.	42.8	11.8	15.8	4.6	(3.0)	-	-	-
Margin %	8.2%	2.4%	3.1%	0.9%	(0.6%)	-	-	-
Net Income	42.8	11.8	15.8	4.6	(3.0)	-	-	-
Margin %	8.2%	2.4%	3.1%	0.9%	(0.6%)	-	-	-
Diluted EPS Excl. Extra Items ³	0.63	0.18	0.24	0.07	(0.05)	0.08	0.14	0.19
Growth Over Prior Year	(7.4%)	(72.1%)	33.6%	(70.9%)	NM	-	-	-
Same Store Sales Growth %	(2.7%)	(13.5%)	3.1%	(6.0%)	NA	-	-	-
Currency	GBP	GBP	GBP	GBP	GBP	GBP	GBP	GBP
-							1.0	1.0
							S	S



Carpetright plc (LSE:CPR) > Financials > Income Statement

In Millions of the reported currency, except per share items.

Template: Period Type:

Currency:

Units:

Standard Annual Reported Currency

S&P Capital IQ (Defaul

Restatement: Order: Latest Filings Latest on Right

Conversion: Historical

Decimals: Capital IQ (Default)

Income Statement						
For the Fiscal Period Ending	Reclassified 12 months Apr-28-2007	12 months May-03-2008	Reclassified 12 months May-02-2009	Reclassified 12 months May-01-2010	12 months Apr-30-2011	LTM 12 months Oct-29-2011
Currency	GBP	GBP	GBP	GBP	GBP	GBP
Revenue	475.9	521.5	482.8	516.6	486.8	477.2
Other Revenue	-	-	-	-	-	-
Total Revenue	475.9	521.5	482.8	516.6	486.8	477.2
Cost Of Goods Sold	185.1	198.4	187.0	200.6	188.8	193.3
Gross Profit	290.8	323.1	295.8	316.0	298.0	283.9
Selling General & Admin Exp.	234.3	272.4	274.4	290.3	291.0	285.1
R & D Exp.	-	-	-	-	-	-
Depreciation & Amort.	-	-	-	-	-	-
Other Operating Expense/(Income)	(3.0)	(3.1)	-	(3.1)	(3.4)	(2.7)
Other Operating Exp., Total	231.3	269.3	274.4	287.2	287.6	282.4
Operating Income	59.5	53.8	21.4	28.8	10.4	1.5
Interest Expense	(2.1)	(2.0)	(6.2)	(6.9)	(5.3)	(5.0)
Interest and Invest. Income	0.3	0.7	0.6	-	-	0
Net Interest Exp.	(1.8)	(1.3)	(5.6)	(6.9)	(5.3)	(5.0)
Other Non-Operating Inc. (Exp.)	-	-	=	1.1	1.0	1.0
EBT Excl. Unusual Items	57.7	52.5	15.8	23.0	6.1	(2.5)
Restructuring Charges	-	-	-	-	-	(2.1)
Impairment of Goodwill	-	-	-	-	-	-
Gain (Loss) On Sale Of Assets	9.3	7.0	1.8	(0.7)	0.5	0.8
Asset Writedown	-	-	(0.9)	-	-	0.1
Other Unusual Items	-	-	-	-	-	(0.3)
EBT Incl. Unusual Items	67.0	59.5	16.7	22.3	6.6	(4.0)



Income Statement						
For the Fiscal Period Ending Currency	Reclassified 12 months Apr-28-2007 <i>GBP</i>	12 months May-03-2008 <i>GBP</i>	Reclassified 12 months May-02-2009 <i>GBP</i>	Reclassified 12 months May-01-2010 <i>GBP</i>	12 months Apr-30-2011 <i>GBP</i>	LTM 12 months Oct-29-2011 GBP
,						
Income Tax Expense	20.7	16.7	4.9	6.5	2.0	(1.0)
Earnings from Cont. Ops.	46.3	42.8	11.8	15.8	4.6	(3.0)
Earnings of Discontinued Ops.	<u>-</u>	-	-	-	-	-
Extraord. Item & Account. Change	-	-	-	-	-	-
Net Income to Company	46.3	42.8	11.8	15.8	4.6	(3.0)
Minority Int. in Earnings	<u>-</u>	-	-	-	-	-
Net Income	46.3	42.8	11.8	15.8	4.6	(3.0)
Per Share Items						
Basic EPS	0.68	0.63	0.18	0.24	0.07	(0.04)
Basic EPS Excl. Extra Items	0.68	0.63	0.18	0.24	0.07	(0.04)
Weighted Avg. Basic Shares Out.	67.9	67.7	67.2	67.2	67.2	67.2
Diluted EPS	0.68	0.63	0.18	0.24	0.07	(0.05)
Diluted EPS Excl. Extra Items	0.68	0.63	0.18	0.24	0.07	(0.05)
Weighted Avg. Diluted Shares Out.	68.0	67.9	67.6	67.6	67.2	67.2

Financial data provided by Capital IQ



Carpetright plc (LSE:CPR) > Financials > Balance Sheet

In Millions of the reported currency, except per share items.

Template: Standard Period Type: Annual

Currency:

Units:

Annual Reported Currency Order: Conversion:

Restatement:

Latest Filings Latest on Right Historical

S&P Capital IQ (Defaul Decimals: Capital IQ (Default)

Balance Sheet as of:		Restated				
	Apr-28-2007	May-03-2008	May-02-2009	May-01-2010	Apr-30-2011	Oct-29-2011
Currency	GBP	GBP	GBP	GBP	GBP	GBP
ASSETS						
Cash And Equivalents	20.7	8.9	17.4	8.3	8.3	3.7
Total Cash & ST Investments	20.7	8.9	17.4	8.3	8.3	3.7
Accounts Receivable	4.9	4.4	4.8	7.5	7.9	32.7
Other Receivables	6.0	3.8	5.4	6.4	7.3	-
Total Receivables	10.9	8.2	10.2	13.9	15.2	32.7
nventory	35.9	40.1	43.2	41.3	38.7	38.9
Prepaid Exp.	15.8	24.6	24.2	24.2	17.6	-
Other Current Assets	-	-	-	=	-	-
Total Current Assets	83.3	81.8	95.0	87.7	79.8	75.3
Gross Property, Plant & Equipment	189.9	243.2	251.1	247.9	257.4	-
Accumulated Depreciation	(66.1)	(77.4)	(86.4)	(98.4)	(110.0)	-
Net Property, Plant & Equipment	123.8	165.8	164.7	149.5	147.4	139.8
ong-term Investments	-	0.2	-	-	-	-
Goodwill	20.3	44.8	54.9	54.2	54.8	-
Other Intangibles	18.6	17.9	16.3	13.0	11.0	64.2
Deferred Tax Assets, LT	1.0	3.2	3.3	2.9	2.9	2.9
Other Long-Term Assets	21.2	22.3	26.6	27.5	27.2	26.6
Total Assets	<u> 268.2</u>	336.0	360.8	334.8	323.1	308.8
LIABILITIES						
Accounts Payable	55.2	55.6	60.4	62.8	55.3	112.8
Accrued Exp.	64.9	68.2	50.4	51.4	50.0	-
Short-term Borrowings	1.5	11.1	4.4	13.3	9.0	9.1
Curr. Port. of LT Debt	10.7	11.3	12.7	8.9	12.3	7.5
Curr. Port. of Cap. Leases	0.8	0.8	0.9	0.1	0.1	0.1
Curr. Income Taxes Payable	9.7	11.6	5.7	5.6	2.1	0.3
Other Current Liabilities		-	-	-	-	<u> </u>
Total Current Liabilities	142.8	158.6	134.5	142.1	128.8	129.8



Balance Sheet						
Balance Sheet as of:		Restated				
	Apr-28-2007	May-03-2008	May-02-2009	May-01-2010	Apr-30-2011	Oct-29-2011
Currency	GBP	GBP	GBP	GBP	GBP	GBP
	44.0					
Long-Term Debt	11.0	39.3	93.5	54.4	49.7	39.4
Capital Leases	3.7	3.9	3.0	2.9	2.9	2.6
Pension & Other Post-Retire. Benefits	1.8	1.3	2.4	4.8	4.0	2.9
Def. Tax Liability, Non-Curr.	23.3	28.9	27.9	23.4	26.2	25.9
Other Non-Current Liabilities	17.6	29.7	32.3	36.0	44.5	41.9
Total Liabilities	200.2	261.7	293.6	263.6	256.1	242.5
Common Stock	0.7	0.7	0.7	0.7	0.7	0.7
Additional Paid In Capital	14.8	15.4	15.4	15.4	15.4	15.4
Retained Earnings	52.4	53.6	41.5	46.2	38.6	38.8
Treasury Stock	(0.5)	(0.2)	(0.1)	(0.2)	(0.3)	(0.3)
Comprehensive Inc. and Other	0.6	4.8	9.7	9.1	12.6	11.7
Total Common Equity	68.0	74.3	67.2	71.2	67.0	66.3
Total Equity	68.0	74.3	67.2	71.2	67.0	66.3
Total Liabilities And Equity	268.2	336.0	360.8	334.8	323.1	308.8

Financial data provided by Capital IQ



Carpetright plc (LSE:CPR) > Financials > Cash Flow

In Millions of the reported currency, except per share items.

Template: Period Type: Standard Annual Restatement: Latest Filings
Order: Latest on Right

Currency: Units: Reported Currency S&P Capital IQ (Defaul Conversion: Historical

Decimals: Capital IQ (Default)

Cash Flow For the Fiscal Period Ending	Restated 12 months	12 months	12 months	12 months	12 months	LTM 12 months
Currency	Apr-28-2007 <i>GBP</i>	May-03-2008 <i>GBP</i>	May-02-2009 <i>GBP</i>	May-01-2010 <i>GBP</i>	Apr-30-2011 <i>GBP</i>	Oct-29-2011 GBP
Net Income	46.3	42.8	11.8	15.8	4.6	(3.0)
Depreciation & Amort.	12.1	14.9	16.9	15.5	13.1	11.7
Depreciation & Amort., Total	12.1	14.9	16.9	15.5	13.1	11.7
Other Amortization	1.0	2.1	3.5	3.6	2.4	2.4
(Gain) Loss From Sale Of Assets	(9.3)	(7.0)	(1.8)	0.7	(0.5)	(0.8)
Asset Writedown & Restructuring Costs	-	-	0.9	=	-	-
Stock-Based Compensation	0.5	=	-	=	-	-
Other Operating Activities	4.7	3.0	(7.6)	(1.5)	9.2	4.8
Change in Acc. Receivable	(3.0)	(1.0)	(0.9)	(3.8)	5.9	9.5
Change In Inventories	(3.3)	0.8	2.7	1.5	2.9	3.6
Change in Acc. Payable	15.0	(0.9)	(17.7)	9.6	(13.2)	(15.0)
Change in Other Net Operating Assets		=	-	=	-	-
Cash from Ops.	64.0	54.7	7.8	41.4	24.4	13.2
Capital Expenditure	(27.4)	(44.5)	(14.3)	(9.0)	(9.9)	(12.0)
Sale of Property, Plant, and Equipment	24.8	20.0	3.0	0.5	0.9	6.8
Cash Acquisitions	-	(32.2)	(7.3)	-	-	-
Divestitures	-	-	-	-	-	-
Sale (Purchase) of Intangible assets	(5.8)	(2.0)	(2.0)	(1.1)	(0.5)	(0.2)
Invest. in Marketable & Equity Securt.	-	(0.2)	-	-	-	-
Net (Inc.) Dec. in Loans Originated/Sold	-	-	-	-	-	-
Other Investing Activities	0.3	0.7	0.7	0.2	0.1	0.1
Cash from Investing	(8.1)	(58.2)	(19.9)	(9.4)	(9.4)	(5.3)
Short Term Debt Issued	-	-	-	-	-	-
Long-Term Debt Issued		38.5	72.0	2.7	12.5	
Total Debt Issued	-	38.5	72.0	2.7	12.5	12.5
Short Term Debt Repaid	-	-	-	-	-	-
Long-Term Debt Repaid	(9.5)	(14.2)	(21.3)	(44.5)	(13.2)	-
Total Debt Repaid	(9.5)	(14.2)	(21.3)	(44.5)	(13.2)	(17.0)



Cash Flow						
For the Fiscal Period Ending	Restated 12 months Apr-28-2007	12 months May-03-2008	12 months May-02-2009	12 months May-01-2010	12 months Apr-30-2011	LTM 12 months Oct-29-2011
Currency	GBP	GBP	GBP	GBP	GBP	GBP
Repurchase of Common Stock	(0.4)	(6.5)	(0.2)	(0.2)	(0.1)	(0.1)
Common Dividends Paid	(33.9)	(35.2)	(22.8)	(8.1)	(10.8)	(5.4)
Total Dividends Paid	(33.9)	(35.2)	(22.8)	(8.1)	(10.8)	(5.4)
Special Dividend Paid Other Financing Activities	- -	- -	- -	- -	- -	-
Cash from Financing	(43.8)	(17.4)	27.7	(50.1)	(11.6)	(10.0)
Foreign Exchange Rate Adj.	0.3	(0.5)	(0.4)	0.1	0.9	0.4
Net Change in Cash	12.4	(21.4)	15.2	(18.0)	4.3	(1.7)
Supplemental Items						
Cash Interest Paid	1.9	2.9	6.2	7.0	5.0	6.0
Cash Taxes Paid	15.9	15.1	12.2	9.9	2.7	4.2
Levered Free Cash Flow	21.4	(1.8)	(9.9)	24.7	3.5	(2.6)
Unlevered Free Cash Flow	22.7	(0.6)	(6.0)	29.0	6.8	0.5
Change in Net Working Capital	(5.1)	4.7	23.6	(1.5)	4.5	2.0
Net Debt Issued	(9.5)	24.3	50.7	(41.8)	(0.7)	(4.5)

Financial data provided by Capital IQ



Carpetright plc (LSE:CPR) > Financials > Historical Capitalization

In Millions of the trading currency, except per share items.

Frequency: Currency: Quarterly
Trading Currency

Order: Conversion: Latest on Right Historical

Units:

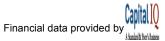
S&P Capital IQ (Defau

Decimals:

Capital IQ (Default)

Balance Sheet as of:						
	May-02-2009	Oct-31-2009	May-01-2010	Oct-30-2010	Apr-30-2011	Oct-29-2011
Pricing as of*	Jul-01-2009	Dec-15-2009	Jun-28-2010	Dec-14-2010	Jun-27-2011	Dec-13-2011
Currency	GBP	GBP	GBP	GBP	GBP	GBP
Capitalization Detail						
Share Price	5.58	9.13	7.1	7.82	6.9	4.27
Shares Out.	67.2	67.2	67.2	67.2	67.2	67.2
Market Capitalization	375.3	613.3	477.3	525.6	463.7	287.0
- Cash & Short Term Investments	17.4	8.7	8.3	5.8	8.3	3.7
+ Total Debt	114.5	82.1	79.6	64.3	74.0	58.7
+ Pref. Equity	-	-	-	-	-	-
+ Total Minority Interest	-	-	-	-	-	-
= Total Enterprise Value (TEV)	472.4	686.7	548.6	584.1	529.4	342.0
Book Value of Common Equity	67.2	69.3	71.2	74.7	67.0	66.3
+ Pref. Equity	-	-	-	-	-	-
+ Total Minority Interest	-	-	-	-	-	-
+ Total Debt	114.5	82.1	79.6	64.3	74.0	58.7
= Total Capital	181.7	151.4	150.8	139.0	141.0	125.0

^{**} For companies that have multiple share classes that publicly trade, we are incorporating the different prices to calculate our company level market capitalization. Please click on the value to see the detailed calculation. Prices shown on this page are the close price of the company's primary stock class. Shares shown on this page are total company as-reported share values.



^{*} Pricing as of the filing date of the balance sheet period end date. For TEV calculation purposes on this page Capital IQ only uses balance sheet components from the original filing that is publicly available as of a given pricing date and does not use restated balance sheet data from a later filing. In the cases where a company did not disclose balance sheet values for a particular period, TEV is calculated using balance sheet components from the last reported balance sheet as of this date. The table above is organized along period end dates.



Carpetright plc (LSE:CPR) > Financials > Capital Structure Summary

Units:

In Millions of the reported currency, except ratios and % of Total values.

Restatement: Latest Filings
Currency: Reported Curr

Reported Currency S&P Capital IQ (Defau

Order: Latest on Right

Period Type: Annual Conversion: Historical

Decimals: Capital IQ (Default)

Capital Structure Data						
For the Fiscal Period Ending						
	12 months May-0	1-2010	12 months Apr-3	0-2011	3 months Oct-29	9-2011
Currency	GBP		GBP		GBP	
Units	Millions	% of Total	Millions	% of Total	Millions	% of Total
Total Debt	79.6	52.8%	74.0	52.5%	58.7	47.0%
Total Common Equity	71.2	47.2%	67.0	47.5%	66.3	53.0%
Total Capital	150.8	100.0%	141.0	100.0%	125.0	100.0%

Debt Summary Data						
For the Fiscal Period Ending					_	
	12 months May-	01-2010	12 months Apr-3	0-2011	3 months Oct-29-2011	
Currency	GBP		GBP		GBP	
Units	Millions	% of Total	Millions	% of Total	Millions	% of Tota
Total Revolving Credit	13.3	16.7%	9.0	12.2%	9.1	15.5%
Total Term Loans	-	-	38.9	52.6%	_	-
Total Capital Leases	3.0	3.8%	3.0	4.1%	2.7	4.6%
General/Other Borrowings	-	-	-	-	46.9	79.9%
Total Principal Due	16.3	20.5%	50.9	68.8%	58.7	100.0%
Total Adjustments	63.3	79.5%	23.1	31.2%	-	-
Total Debt Outstanding	79.6	100.0%	74.0	100.0%	58.7	100.0%
Available Credit						
Undrawn Revolving Credit	38.4	-	30.1	-	42.4	-
Total Undrawn Credit	38.4	-	30.1	-	42.4	-
Additional Totals						
Total Cash & ST Investments	8.3	-	8.3	-	3.7	-
Net Debt	71.3	-	65.7	-	55.0	-
Total Senior Debt	16.3	20.5%	50.9	68.8%	58.7	100.0%
Total Short-Term Borrowings	13.3	16.7%	9.0	12.2%	9.1	15.5%
Curr. Port. of LT Debt/Cap. Leases	9.0	11.3%	12.4	16.8%	7.6	12.9%
Long-Term Debt (Incl. Cap. Leases)	57.3	72.0%	52.6	71.1%	42.0	71.6%
Total Bank Debt	13.3	16.7%	47.9	64.7%	9.1	15.5%
Total Secured Debt	3.0	3.8%	3.0	4.1%	2.7	4.6%



Intribute dispersion paralle						
Total Senior Secured Debt	3.0	3.8%	3.0	4.1%	2.7	4.6%
Total Unsecured Debt	13.3	16.7%	47.9	64.7%	56.0	95.4%
Fixed Rate Debt	16.3	20.5%	12.0	16.2%	11.8	20.1%
Hedging Activities	1.1	1.4%	0.1	0.1%	-	-
Credit Ratios						
Net Debt/EBITDA	1.6x	_	2.8x	_	2.5x	_
Total Debt/EBITDA	1.8x	_	3.1x	_	2.6x	_
Total Senior Debt/EBITDA	0.4x	-	2.2x	-	2.6x	-
Total Senior Secured/EBITDA	0.1x	_	0.1x	_	0.1x	_
Net Debt/(EBITDA-CAPEX)	2.0x	_	4.8x	_	5.3x	_
Total Debt/(EBITDA-CAPEX)	2.3x	_	5.4x	_	5.6x	_
Total Senior Debt/(EBITDA-CAPEX)	0.5x	_	3.7x	_	5.6x	_
Total Senior Secured/(EBITDA-CAPEX)	0.1x	_	0.2x	_	0.3x	_
Total Collict Cocalcar(ESTERT OF A EX)	3.1 X		0.LX		0.07	
Fixed Payment Schedule						
LT Debt (Incl. Cap. Leases) Due +1	22.3	28.0%	21.4	28.9%	7.6	12.9%
LT Debt (Incl. Cap. Leases) Due +2	12.3	15.5%	45.2	61.1%	-	-
LT Debt (Incl. Cap. Leases) Due +3	13.8	17.3%	1.6	2.2%	_	_
LT Debt (Incl. Cap. Leases) Due +4	13.8	17.3%	1.6	2.2%	_	
LT Debt (Incl. Cap. Leases) Due +5	13.8	17.3%	1.6	2.2%	_	
LT Debt (Incl. Cap. Leases) Due, Next 5 Yrs	76.0	95.5%	71.5	96.6%	7.6	12.9%
LT Debt (IIId. Cap. Leases) Due, Next 3 113	70.0	93.376	71.5	30.076	7.0	12.970
Cap. Lease Payment Due +1	0.1	_	0.1	_	0.1	_
Cap. Lease Payment Due +2	0.1	_	0.1	_	-	_
Cap. Lease Payment Due +3	0.1	_	0.1	_	-	_
Cap. Lease Payment Due +4	0.1	_	0.1	_	-	_
Cap. Lease Payment Due +5	0.1	_	0.1	_	-	_
Cap. Lease Payment Due, Next 5 Yrs	0.5	_	0.6	_	0.1	_
Cap. Lease Payment Due, After 5 Yrs	2.5	_	2.4	_	2.6	_
Cap. Lease Payment Due (incl. Interest) +1		_	0.3	_	2.0	_
cup. Loudo i dymoni buo (moi. miorost) i i			0.0			
Operating Lease Commitment Due +1	93.2	_	88.4	_	-	_
Operating Lease Commitment Due +2	84.2	_	78.2	_	_	_
Operating Lease Commitment Due +3	84.2	_	78.2	_	_	_
Operating Lease Commitment Due +4	84.2	_	78.2	_	-	_
Operating Lease Commitment Due +5	84.2	_	78.2	_	-	_
Operating Lease Commitment Due, Next 5 Yrs	429.9	_	401.2	_	-	_
Operating Lease Commitment Due, After 5 Yrs	548.6	_	459.4	_	-	_
oporating Eddo Communion Edd, 7 Mor C 110	0.10.0		100.1			
Contractual Obligations Due +1	92.4	_	82.4	-	-	-
Contractual Obligations Due, Next 5 Yrs	92.4	-	82.4	-	-	_
Total Contractual Obligations	92.4	-	82.4	-	-	_
Č						
Interest Rate Data						
Filing Date	Jun-27-2011	-	Jun-27-2011	-	Dec-13-2011	-





Carpetright plc (LSE:CPR) > Financials > Capital Structure Details

Principal Due in Millions of the

reported currency.

Period Type: Currency: Annual

nual

Source:

A 2011 filed Jun-27-2011

Reported Currency S&P Capital IQ (Default) Conversion: Decimals:

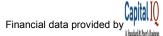
Historical
Capital IQ (Default)

FY 2011 (Apr-30-2011) Capital Structure As Reported Details

Units:

			Coupon/Base						Repaymen
Description	Туре	Principal Due (GBP)	Rate	Floating Rate	Maturity	Seniority	Secured	Convertible	t Currency
Amortising Term Loan	Term Loans	22.0	NA	NA	Jul-01-2015	Senior	No	No	GBP
Amortising Term Loan, EURO	Term Loans	12.4	NA	NA	Jul-01-2015	Senior	No	No	EUR
Bank Overdraft	Revolving Credit	9.0	3.500%	NA	Oct-29-2012	Senior	No	No	GBP
Obligations under Finance Leases	Capital Lease	3.0	NA	NA	-	Senior	Yes	No	GBP
Term Loan, EURO	Term Loans	4.4	NA	NA	-	Senior	No	No	EUR

			Coupon/Base						Repaymen
Description	Туре	Principal Due (GBP)	Rate	Floating Rate	Maturity	Seniority	Secured	Convertible	t Currency
Bank Overdraft	Revolving Credit	13.3	3.500%	NA	Oct-29-2012	Senior	No	No	GBP
Obligations under Finance Leases	Capital Lease	3.0	NA	NA	-	Senior	Yes	No	GBP





Carpetright plc (LSE:CPR) > Financials > Ratios

Restatement: Latest Filings Period Type: Annual

Order: Latest on Right Decimals: Capital IQ (Default)

For the Fiscal Period Ending	12 months Apr-28-2007	12 months May-03-2008	12 months May-02-2009	12 months May-01-2010	12 months Apr-30-2011	LTM 12 months Oct-29-201
Profitability	Apr-20-2007	May-03-2000	May-02-2003	May-01-2010	Apr-30-2011	OC1-25-201
Return on Assets %	14.4%	11.1%	3.8%	5.2%	2.0%	0.3%
Return on Capital %	39.1%	28.4%	8.3%	10.8%	4.5%	0.7%
Return on Equity %	74.7%	60.2%	16.7%	22.8%	6.7%	(4.3%
Return on Common Equity %	74.7%	60.2%	16.7%	22.8%	6.7%	(4.3%
Margin Analysis						
Gross Margin %	61.1%	62.0%	61.3%	61.2%	61.2%	59.5%
SG&A Margin %	49.2%	52.2%	56.8%	56.2%	59.8%	59.79
EBITDA Margin %	15.0%	13.2%	7.9%	8.6%	4.8%	2.89
EBITA Margin %	12.5%	10.3%	4.4%	5.6%	2.1%	0.39
EBIT Margin %	12.5%	10.3%	4.4%	5.6%	2.1%	0.39
Earnings from Cont. Ops Margin %	9.7%	8.2%	2.4%	3.1%	0.9%	(0.6%
Net Income Margin %	9.7%	8.2%	2.4%	3.1%	0.9%	(0.6%
Net Income Avail. for Common Margin %	9.7%	8.2%	2.4%	3.1%	0.9%	(0.6%
Normalized Net Income Margin %	7.6%	6.3%	2.0%	2.8%	0.8%	(0.3%
Levered Free Cash Flow Margin %	4.5%	(0.3%)	(2.1%)	4.8%	0.7%	(0.5%
Unlevered Free Cash Flow Margin %	4.8%	(0.1%)	(1.2%)	5.6%	1.4%	0.19
Asset Turnover						
Total Asset Turnover	1.8x	1.7x	1.4x	1.5x	1.5x	1.5
Fixed Asset Turnover	3.9x	3.6x	2.9x	3.3x	3.3x	3.3
Accounts Receivable Turnover	99.1x	112.2x	105.0x	84.0x	63.2x	12.8
Inventory Turnover	5.4x	5.2x	4.5x	4.7x	4.7x	4.8
Short Term Liquidity						
Current Ratio	0.6x	0.5x	0.7x	0.6x	0.6x	0.6
Quick Ratio	0.2x	0.1x	0.2x	0.2x	0.2x	0.3
Cash from Ops. to Curr. Liab.	0.4x	0.3x	0.1x	0.3x	0.2x	0.1
Avg. Days Sales Out.	3.7	3.3	3.5	4.3	5.8	28.
Avg. Days Inventory Out.	67.4	71.1	81.1	76.7	77.1	76.
Avg. Days Payable Out.	105.9	101.4	111.1	112.8	115.4	223.
Avg. Cash Conversion Cycle	(34.9)	(27.1)	(26.5)	(31.8)	(32.6)	(118.2
Long Term Solvency						
Total Debt/Equity	40.7%	89.4%	170.4%	111.8%	110.4%	88.5%
Total Debt/Capital	28.9%	47.2%	63.0%	52.8%	52.5%	47.0%
LT Debt/Equity	21.6%	58.1%	143.6%	80.5%	78.5%	63.39
LT Debt/Capital	15.4%	30.7%	53.1%	38.0%	37.3%	33.69
Total Liabilities/Total Assets	74.6%	77.9%	81.4%	78.7%	79.3%	78.59



EBIT / Interest Exp.	28.3x	26.9x	3.5x	4.2x	2.0x	0.3x
EBITDA / Interest Exp.	34.1x	34.4x	6.2x	6.4x	4.4x	2.6x
(EBITDA-CAPEX) / Interest Exp.	21.0x	12.1x	3.9x	5.1x	2.6x	0.2x
Total Debt/EBITDA	0.4x	1.0x	3.0x	1.8x	3.1x	4.4x
Net Debt/EBITDA	0.1x	0.8x	2.5x	1.6x	2.8x	4.2x
Total Debt/(EBITDA-CAPEX)	0.6x	2.7x	4.8x	2.3x	5.4x	48.9x
Net Debt/(EBITDA-CAPEX)	0.2x	2.4x	4.0x	2.0x	4.8x	45.8x
Altman Z Score	4.97	3.57	2.3	3.07	2.75	2.62
Growth Over Prior Year						
Total Revenue	5.4%	9.6%	(7.4%)	7.0%	(5.8%)	(5.8%)
Gross Profit	7.5%	11.1%	(8.4%)	6.8%	(5.7%)	(8.6%)
EBITDA	(10.3%)	(4.1%)	(44.3%)	15.7%	(47.0%)	(68.2%)
EBITA	(11.6%)	(9.6%)	(60.2%)	34.6%	(63.9%)	(94.4%)
EBIT	(10.1%)	(9.6%)	(60.2%)	34.6%	(63.9%)	(94.4%)
Earnings from Cont. Ops.	5.0%	(7.6%)	(72.4%)	33.9%	(70.9%)	NM
Net Income	5.0%	(7.6%)	(72.4%)	33.9%	(70.9%)	NM
Normalized Net Income	(10.1%)	(9.0%)	(69.9%)	45.6%	(73.5%)	NM
Diluted EPS before Extra	5.0%	(7.4%)	(72.1%)	33.6%	(70.9%)	NM
Compound Annual Growth Rate Over Five Years	5 7%	3 6%	1 3%	2 2%	1 5%	0.5%
Total Revenue	5.7%	3.6%	1.3%	2.2%	1.5%	0.5%
Gross Profit	6.8%	5.2%	1.9%	3.0%	1.9%	0.1%
EBITDA	3.0%	0.4%	(13.5%)	(12.6%)	(21.7%)	(30.7%)
EBITA	2.7%	(0.2%)	(20.3%)	(17.5%)	(31.2%)	(53.6%)
EBIT	2.7%	0.0%	(20.1%)	(17.4%)	(30.9%)	(53.5%)
Earnings from Cont. Ops.	4.9%	3.4%	(24.8%)	(20.4%)	(36.4%)	NM
Net Income	4.9%	2.6%	(24.8%)	(20.3%)	(36.4%)	NM
Normalized Net Income	2.4%	0.2%	(24.4%)	(20.6%)	(37.5%)	NM
Diluted EPS before Extra	7.1%	4.7%	(23.9%)	(19.8%)	(36.2%)	NM
Accounts Receivable	0.6%	3.8%	(1.8%)	6.0%	10.9%	2.5%
Inventory	3.1%	(0.2%)	4.6%	6.7%	3.5%	2.6%
Net PP&E	3.1%	3.4%	4.9%	2.3%	3.9%	2.2%
Total Assets	10.9%	7.8%	11.1%	8.9%	5.4%	3.7%
Tangible Book Value	(11.8%)	(20.8%)	NM	(25.8%)	(44.0%)	(33.9%)
Common Equity	4.6%	6.6%	10.7%	11.7%	3.7%	4.4%
Cash from Ops.	2.6%	0.3%	(36.1%)	(4.7%)	(19.4%)	(29.5%)
Capital Expenditures	2.4%	16.8%	(3.8%)	(20.0%)	(18.2%)	(13.4%)
Levered Free Cash Flow	5.7%	NM	NM	14.6%	(29.7%)	NM
Unlevered Free Cash Flow	6.3%	NM	NM	16.0%	(20.7%)	(56.1%)
Dividend per Share	8.7%	7.0%	(28.9%)	(19.4%)	(30.4%)	NA



Carpetright plc (LSE:CPR) > Financials > Segments

In Millions of the reported currency.

View By: Period Type: Line Items Annual Restatement: Order:

Latest Filings Latest on Right

Currency: Units: Reported Currency S&P Capital IQ (Defau

Conversion: Decimals: Historical Capital IQ (Default)

	Reclassified	Reclassified		Reclassified	Reclassified	
For the Fiscal Period Ending	12 months Apr-29-2006	12 months Apr-28-2007	12 months May-03-2008	12 months May-02-2009	12 months May-01-2010	12 month Apr-30-201
Currency	GBP	GBP	GBP	GBP	GBP	GBI
Revenues						
Retail of Floor Coverings and Beds	451.4	475.9	521.5	482.8	516.6	486
Total Revenues	451.4	475.9	521.5	482.8	516.6	486
Gross Profit Before Tax						
Retail of Floor Coverings and Beds	270.6	290.8	323.1	295.8	316.0	298
Total Gross Profit Before Tax	270.6	290.8	323.1	295.8	316.0	298.
Operating Profit Before Tax						
Retail of Floor Coverings and Beds	66.2	68.8	60.8	22.3	28.2	10
Total Operating Profit Before Tax	66.2	68.8	60.8	22.3	28.2	10.
nterest Expense						
Retail of Floor Coverings and Beds	(2.1)	(2.1)	(2.0)	(5.5)	(6.4)	(4.
Total Interest Expense	(2.1)	(2.1)	(2.0)	(5.5)	(6.4)	(4.
Net Profit Before Tax						
Retail of Floor Coverings and Beds	64.2	67.0	59.5	16.7	22.3	6
Total Net Profit Before Tax	64.2	67.0	59.5	16.7	22.3	6
ax Expense						
Retail of Floor Coverings and Beds	20.1	20.7	16.7	4.9	6.5	2
Total Tax Expense	20.1	20.7	16.7	4.9	6.5	2
let Profit After Tax						
Retail of Floor Coverings and Beds	44.1	46.3	42.8	11.8	15.8	4
Total Net Profit After Tax	44.1	46.3	42.8	11.8	15.8	4
Assets						
Retail of Floor Coverings and Beds	248.0	268.2	336.0	360.8	334.8	323
Total Assets	248.0	268.2	336.0	360.8	334.8	323
Depreciation & Amortization						
Retail of Floor Coverings and Beds	13.6	13.1	14.9	16.9	15.5	13
Total Depreciation & Amortization	13.6	13.1	14.9	16.9	15.5	13



Capital Expenditure	
Retail of Floor Coverings and Beds	

Total Capital Expenditure	(35.5)	(33.2)	(46.5)	(16.3)	(10.1)	(10.4)
Filing Date	Apr-30-2007	Jun-30-2008	Jul-01-2009	Jun-28-2010	Jun-27-2011	Jun-27-2011

(33.2)

(46.5)

(16.3)

(10.1)

(10.4)

(35.5)

For the Fiscal Period Ending	Reclassified 12 months Apr-29-2006	Reclassified 12 months Apr-28-2007	12 months May-03-2008	Reclassified 12 months May-02-2009	Reclassified 12 months May-01-2010	12 month Apr-30-201
Currency	GBP	GBP	GBP	GBP	GBP	GBF
Revenues						
Europe	-	-	-	-	89.2	82.
Corporate	(3.0)	(3.1)	(3.3)	(3.2)	(3.6)	(3.8)
Jnited Kingdom & Republic of Ireland	400.7	421.2	456.0	397.3	428.8	408.
Poland	-	-	-	-	2.2	
Other	-	-	-	25.1	-	
The Netherlands	-	-	-	63.6	-	
Rest of Europe	53.7	57.8	68.8	-	-	
Total Revenues	451.4	475.9	521.5	482.8	516.6	486.
Gross Profit Before Tax						
Europe	-	-	-	-	51.6	47.
Jnited Kingdom & Republic of Ireland	-	-	-	244.6	263.7	250
Poland	-	-	-	-	0.7	
Other	-	-	-	14.0	-	
The Netherlands	-	-	-	37.2	-	
Total Gross Profit Before Tax	-	-	-	295.8	316.0	298
Operating Profit Before Tax						
Europe	-	-	-	-	9.6	6
Jnited Kingdom & Republic of Ireland	62.6	63.9	55.4	15.9	26.2	14
Poland	-	-	-	-	(1.7)	
Other	-	-	-	(0.5)	-	
The Netherlands	-	-	-	6.9	-	
Rest of Europe	3.6	4.9	5.4	-	-	
Total Operating Profit Before Tax	66.2	68.8	60.8	22.3	34.1	21
nterest Expense						
Europe	-	-	-	-	(0.2)	(0.
Jnited Kingdom & Republic of Ireland	-	-	-	(6.4)	(6.6)	(5.3
Other	-	-	-	(0.2)	- · · · · -	
The Netherlands	-	-	-	(0.6)	-	
Total Interest Expense	-	-	-	(7.2)	(6.8)	(5.
Net Profit Before Tax						
Europe	-	-	-	-	9.5	7.
Jnited Kingdom & Republic of Ireland	-	-	-	11.2	18.1	(0.



Poland					(F 2)	
Poland	-	-	-	- (0.0)	(5.3)	-
Other	-	-	=	(0.9)	-	-
The Netherlands	-	-	-	6.4	-	-
Total Net Profit Before Tax	-	-	-	16.7	22.3	6.6
Tax Expense						
Europe	-	-	-	_	2.2	1.5
United Kingdom & Republic of Ireland	<u>-</u>	-	-	1.8	4.3	0.5
Other	_	_	_	0.2	-	-
The Netherlands	_	_	_	2.9	_	_
Total Tax Expense	_			4.9	6.5	2.0
Total Tax Expense	-	-	-	4.9	0.5	2.0
Net Profit After Tax						
Europe	-	-	-	-	7.3	5.5
United Kingdom & Republic of Ireland	-	-	-	9.4	13.8	(0.9)
Poland	-	-	-	-	(5.3)	-
Other	-	-	-	(1.1)	-	-
The Netherlands	-	-	-	3.5	-	_
Total Net Profit After Tax	-	-	-	11.8	15.8	4.6
Assets					405.0	400.0
Europe	-	-	-	-	105.3	109.2
Corporate	10.1	19.3	5.9	(11.5)	(17.5)	(11.5)
United Kingdom & Republic of Ireland	163.1	177.5	240.7	256.0	244.3	225.4
Poland	-	-	-	-	2.7	-
Other	-	-	-	29.1	-	-
The Netherlands	-	-	-	87.2	-	-
Rest of Europe	74.8	71.4	88.9	-	-	-
Total Assets	248.0	268.2	335.5	360.8	334.8	323.1
Depreciation & Amortization						
Europe	<u>-</u>	-	-	_	3.4	3.0
United Kingdom & Republic of Ireland	11.1	10.7	13.6	16.6	15.5	12.5
Poland		-	-	-	0.2	-
Other	_	_	_	1.3	-	_
The Netherlands	_		- -	2.5	-	_
Rest of Europe	2.5	2.4	3.4	2.5	-	_
	13.6	13.1	17.0	20.4	19.1	15.5
Total Depreciation & Amortization	13.6	13.1	17.0	20.4	19.1	15.5
Capital Expenditure						
Europe	-	-	-	-	(1.6)	(1.4)
United Kingdom & Republic of Ireland	(30.8)	(30.1)	(38.0)	(14.3)	(6.5)	(11.7)
Other	-	-	-	(0.7)	-	-
The Netherlands	-	-	-	(1.5)	-	-
Rest of Europe	(4.3)	(3.1)	(8.5)	· · ·	-	_
Total Capital Expenditure	(35.1)	(33.2)	(46.5)	(16.5)	(8.1)	(13.1)
• •	\ <i>\</i>	, - ,	,	,	,- ,	(- /

INFORMATION FOR QUESTION 8

Carpetright plc

Company Comparable Analysis



Carpetright plc (LSE:CPR) > Quick Comparable Analysis > Trading Multiples

Details

Template: Capital IQ Default Comps

Currency: US Dollar As-Of Date: Apr-24-2012

Company Comp Set								
Company Name	TEV/Total Revenues LTM - Latest	TEV/EBITDA LTM - Latest	TEV/EBIT LTM - Latest	P/Diluted EPS Before Extra LTM - Latest	P/TangBV LTM - Latest	NTM TEV/Forward Total Revenue (Capital IQ)		NTM Forward P/E (Capital IQ)
ASOS plc (AIM:ASC)	2.9x	30.9x	35.1x	141.5x	20.6x	1.90x	19.80x	34.70x
Debenhams plc (LSE:DEB)	0.6x	5.0x	7.4x	8.5x	NM	0.50x	4.80x	8.30x
Dunelm Group plc (LSE:DNLM)	1.7x	9.3x	10.9x	16.1x	5.7x	1.50x	8.50x	14.30x
Findel plc (LSE:FDL)	0.6x	8.2x	11.2x	1.7x	NM	0.60x	9.40x	5.70x
Halfords Group plc (LSE:HFD)	0.8x	4.8x	5.9x	7.5x	NM	0.80x	5.50x	8.00x
HMV Group plc (LSE:HMV)	0.2x	3.7x	9.1x	NM	NM	0.20x	3.30x	NM
KingFisher plc (LSE:KGF)	0.7x	6.8x	8.7x	11.0x	2.2x	0.60x	6.30x	11.10x
Mothercare plc (LSE:MTC)	0.2x	6.0x	18.4x	NM	3.4x	0.20x	5.80x	37.40x
Mr. Bricolage SA (ENXTPA:MRB)	0.5x	5.9x	7.5x	6.8x	3.8x	0.40x	-	6.50x
Topps Tiles plc (LSE:TPT)	0.8x	6.1x	7.5x	12.9x	NM	0.80x	5.90x	7.80x
Carpetright plc (LSE:CPR)	1.0x	34.6x	NM	NM	191.4x	1.00x	15.60x	54.70x
Summary Statistics	TEV/Total Revenues LTM -	TEV/EBITDA LTM - Latest	TEV/EBIT LTM Latest	P/Diluted EPS Before Extra LTM - Latest	P/TangBV LTM - Latest	NTM TEV/Forward Total Revenue (Capital IQ)		NTM Forward
High	2.9x	30.9x		141.5x	20.6x	• • •	19.80x	37.40x
Low	0.2x	3.7x		1.7x	2.2x		3.30x	5.70x
Mean	0.9x	8.7x		25.7x	7.1x		7.70x	14.87x
Median	0.6x	6.0x	8.9x	9.8x	3.8x		5.90x	8.30x

Displaying 11 Companies.

All values in millions, except per share data and ratios.

Values converted at today's spot rate.

Financial data provided by

Estimates data provided by

https://



Carpetright plc (LSE:CPR) > Quick Comparable Analysis > Operating Statistics

Details

Template: Capital IQ Default Comps

Currency: US Dollar As-Of Date: Apr-24-2012

Company Comp Set								
Company Name	LTM Gross Margin %	LTM EBITDA Margin %	LTM EBIT Margin %	LTM Net Income Margin %	LTM Total Revenues, 1 Yr Growth %	LTM EBITDA, 1 Yr Growth %	LTM EBIT, 1 Yr Growth %	LTM Net Income, 1 Yr Growth %
ASOS plc (AIM:ASC)	41.00%	9.20%	8.10%	2.20%	56.80%	42.80%	47.10%	(45.30%)
Debenhams plc (LSE:DEB)	13.50%	12.00%	8.10%	5.40%	3.30%	(0.80%)	(2.80%)	11.80%
Dunelm Group plc (LSE:DNLM)	48.10%	18.20%	15.50%	11.20%	9.40%	14.10%	12.20%	11.10%
Findel plc (LSE:FDL)	45.70%	7.20%	5.30%	3.80%	(2.60%)	(30.00%)	(32.00%)	-
Halfords Group plc (LSE:HFD)	55.40%	16.30%	13.40%	8.60%	0.50%	(6.70%)	(8.60%)	(11.60%)
HMV Group plc (LSE:HMV)	7.80%	4.60%	1.90%	(13.30%)	15.70%	(57.90%)	(71.90%)	-
KingFisher plc (LSE:KGF)	37.70%	9.50%	7.30%	5.90%	3.60%	16.70%	18.50%	29.60%
Mothercare plc (LSE:MTC)	14.90%	4.00%	1.60%	(8.50%)	4.30%	(46.10%)	(68.80%)	-
Mr. Bricolage SA (ENXTPA:MRB)	42.50%	8.20%	6.50%	3.10%	(0.40%)	0.60%	5.00%	(11.90%)
Topps Tiles plc (LSE:TPT)	60.30%	12.70%	10.40%	3.30%	(3.80%)	(9.80%)	(12.20%)	(42.70%)
		/		(2.22()	(=()	(22.224)	(2.4.4204)	
Carpetright plc (LSE:CPR)	59.50%	2.80%	0.30%	(0.60%)	(5.80%)	(68.20%)	(94.40%)	-
Summary Statistics	LTM Gross Margin %	LTM EBITDA Margin %	LTM EBIT Margin %	LTM Net Income Margin %	LTM Total Revenues, 1 Yr Growth %	LTM EBITDA, 1 Yr Growth %	LTM EBIT, 1 Yr Growth %	LTM Net Income, 1 Yr Growth %
High	60.30%	18.20%	15.50%	11.20%	56.80%	42.80%	47.10%	29.60%
Low	7.80%	4.00%	1.60%	(13.30%)	(3.80%)	(57.90%)	(71.90%)	(45.30%)
Mean	36.69%	10.19%	7.81%	2.17%	8.68%	(7.71%)	(11.35%)	(8.43%)
Median	41.75%	9.35%	7.70%	3.55%	3.45%	(3.75%)	(5.70%)	(11.60%)

Displaying 11 Companies.

All values in millions, except per share data and ratios. Values converted at today's spot rate.

Financial data provided by

Estimates data provided by





Carpetright plc (LSE:CPR) > Quick Comparable Analysis > Operating Statistics

Details
Template:

Capital IQ Default Comps

Currency: US Dollar As-Of Date: Apr-24-2012

Company Comp Set				
Company Name	LTM Total Debt/Capital %	LTM Total Debt/EBITDA	NTM LT EPS Growth Rate (Capital IQ)	5 Year Beta
ASOS plc (AIM:ASC)	12.40%	0.30x	-	0.89
Debenhams plc (LSE:DEB)	32.70%	1.30x	-	1.23
Dunelm Group plc (LSE:DNLM)	-	-	-	0.38
Findel plc (LSE:FDL)	72.50%	7.40x	-	1.08
Halfords Group plc (LSE:HFD)	33.60%	1.00x	-	0.42
HMV Group plc (LSE:HMV)	207.70%	4.10x	-	0.15
KingFisher plc (LSE:KGF)	11.50%	0.70x	-	0.65
Mothercare plc (LSE:MTC)	22.70%	0.80x	-	0.26
Mr. Bricolage SA (ENXTPA:MRB)	41.80%	3.70x	-	0.75
Topps Tiles plc (LSE:TPT)	155.30%	3.20x	-	1.48
Carpetright plc (LSE:CPR)	47.00%	4.40x	-	0.89
Summary Statistics	LTM Total	LTM Total	NTM LT EPS	5 Year Beta
	Debt/Capital %	Debt/EBITDA	Growth Rate (Capital IQ)	
High	207.70%	7.40x	-	1.48
Low	11.50%	0.30x	-	0.15
Mean	65.58%	2.50x	-	0.73
Median	33.60%	1.30x	-	0.7

Displaying 11 Companies.

All values in millions, except per share data and ratios.

Values converted at today's spot rate.





DIPLOMA IN CORPORATE FINANCE SPECIMEN PAPER

CORPORATE FINANCE TECHNIQUES & THEORY

INFORMATION BOOKLET

McBride plc

INFORMATION FOR QUESTION 9

McBride plc

Public Company Profile



McBride plc (LSE:MCB) > Public Company Profile

Company Overview

Company Type: Public Company
Website: www.mcbride.co.uk
Number of Employees: 5,421
Ticker: MCP (LSE)

Ticker: MCB (LSE)
Year Founded: 1898

Business Description

McBride plc engages in the production, distribution, and sale of private label household and personal care products to retailers in the United Kingdom and Continental Europe. The company offers various household products, such as textile washing, household cleaning, dishwashing, and air care products, as well as toilet cleaners and insecticides. It also provides personal care products, which include skin care, bathing and handwashing, men's grooming, body freshness, oral care, and hair care products, as well as health and pharma products, baby and children's toiletries. The company offers its products primarily under the Surcare, Lime Lite, and Oven Pride brand names. In addition, it offers contract manufacturing services of household and personal care products to brand owners and contract customers. The company was founded in 1898 and is headquartered in London, the United Kingdom.

Primary Industry Classification

Household Products

Primary Office Location

28th Floor Centre Point 103 New Oxford Street | London, Greater London | WC1A 1DD | United Kingdom Phone: 44 20 7539 7850 Fax: 44 20 7539 7855

Current and Pending Investors

Intermediate Capital Group PLC (LSE:ICP), INVESCO Asset Management Limited, Invesco Fund Managers Ltd., Invesco Perpetual

Prior Investors

Arle Capital Partners Limited, Cinven Limited, Equistone Partners Europe, Lehman Brothers Capital Partners I, L.P., Lehman Brothers, Private Equity Division, LGV Capital Limited, Mithras Investment Trust plc (LSE:MTH), Montagu Private Equity Limited, Phoenix Equity Partners, The Cypress Group

Stock Quote and Chart (Currency: GBP)			
Last (Delayed Quote)	1.26	Market Cap (mm)	221.3
Open	1.24	Shares Out. (mm)	179.2
Previous Close	1.24	Float %	99.7%
Change	0.03	Shares Sold Short (mm)	-
Change %	2.2%	Dividend Yield %	5.5%
Day High/Day Low	1.27/ 1.24	Diluted EPS Excl. Extra Items	(0.04)
52 wk High/52 wk Low	1.59/ 1.08	P/Diluted EPS Before Extra	NM
Volume (mm)	0.01	Beta	0.35
Avg. Vol - 3 mo (mm)	0.27		



Delayed Quote** | Last Updated on May-04-2012 09:56 AM (GMT-5)

Date Created: May-04-2012 Page 1 of 3



McBride plc (LSE:MCB) > Public Company Profile

Financial Information (Currency: GBP, in mm)								
Total Revenue	827.6	Market Capitalization	221.3	TEV/Total Revenue	0.4x			
EBITDA	42.9	Total Enterprise Value	307.1	TEV/EBITDA	7.2x			
EBIT	15.8	Cash & ST Invst.	5.1	P/Diluted EPS Before Extra	NM			
Net Income	(6.6)	Total Debt	90.3	Price/Tang BV	3.2x			
Capital Expenditure	(21.7)	Total Assets	455.4	Total Debt/EBITDA	2.1x			
LTM as of Dec-31-2011 TEV a	and Market Cap are ca	lculated using a close price as	of May-03-2012					

Index Membership

FTSE All-Share Index (GBP);FTSE All-Small Index (GBP)

Company Notes

No Company Notes exist.

Strategy Notes

No Strategy Notes exist.

Name	Title
Bull, Chris D.	Chief Executive Officer and Executive Director
Armitage, Richard J.	Group Finance Director and Director
McIntyre, Colin	UK Divisional Managing Director
Seaman, Tim	Strategic Development Director
Allan, Malcolm	Group Human Resources Director
Barnet, Carole Ann	Company Secretary
Barbier, Andrea	Western Continental Europe Divisional Managing Director
Blacketer, David	General Manager of Bradford Factory
Eissautier, Thibaut	Group Purchasing Director
Król, Grzegorz	Central & Eastern Europe Divisional Managing Director
Harrington, Neil	Non-Executive Director, Chairman of Audit Committee, Member of Remuneration Committee and Member of Nomination Committee
Lee, Robert A.	Senior Independent Director, Chairman of Remuneration Committee, Member of Audit Committee and Member of Nomination Committee

Key Board Members	
Name	Title
Napier, Iain J. G.	Non Executive Chairman, Chairman of Nomination Committee and Member of Remuneration Committee
Bull, Chris D.	Chief Executive Officer and Executive Director
Armitage, Richard J.	Group Finance Director and Director
Harrington, Neil	Non-Executive Director, Chairman of Audit Committee, Member of Remuneration Committee and Member of Nomination Committee
Lee, Robert A.	Senior Independent Director, Chairman of Remuneration Committee, Member of Audit Committee and Member of Nomination Committee
Turner, Sandra	Non-Executive Director, Member of Audit Committee, Member of Remuneration Committee and Member of Nomination Committee

Date Created: May-04-2012 Page 2 of 3



Date Created: May-04-2012

McBride plc (LSE:MCB) > Public Company Profile

Current and Pending Subsidiaries / Investments

Chemolux S.A.R.L., Coventry Chemicals Limited, Darcy Limited, Dasty Italia S.p.A., Dermacol a.s., Fortlab Holdings Sdn Bhd, Fortune Laboratories Sdn Bhd, Henkel, Private Label Household Products Business, Homepride Ltd., Intersilesia McBride Polska Sp. Z.o.o., Mcbride Holdings Ltd, Mcbride S.A.S., Mcbride Sa, Mcbride Sa, Robert Mcbride Ltd, Sanmex International Ltd., Household Liquids Business, Three 60 Brands Limited, Certain Assets, Zaklad Chemiczny Schneider SJ



**Intraday Quotes are delayed by at least 20 minutes.

Page 3 of 3

INFORMATION FOR QUESTION 9

McBride plc

Financials



McBride plc (LSE:MCB) > Financials > Cash Flow

In Millions of the reported currency, except per share items.

Template: Period Type: Standard Annual Restatement:
Order:
Conversion:

Latest Filings
Latest on Right
Today's Spot Rate

Currency:Reported CurrencyConversion:Today's Spot RateUnits:S&P Capital IQ (DefaulDecimals:Capital IQ (Default)

For the Fiscal Period Ending	12 months Jun-30-2007	12 months Jun-30-2008	12 months Jun-30-2009	12 months Jun-30-2010	12 months Jun-30-2011	LTM 12 months Dec-31-2011
Currency	GBP	GBP	GBP	GBP	GBP	GBP
Net Income	21.2	11.5	16.6	22.1	5.3	(6.6)
Depreciation & Amort.	17.2	21.8	23.8	26.6	24.8	24.4
Amort. of Goodwill and Intangibles	0.5	1.5	1.6	1.9	2.9	2.7
Depreciation & Amort., Total	17.7	23.3	25.4	28.5	27.7	27.1
Other Amortization	-	0.1	0.1	0.1	-	-
(Gain) Loss From Sale Of Assets	(0.1)	0.1	0.3	0.1	(0.5)	(0.5)
Stock-Based Compensation	0.2	_	0.5	1.7	0.3	(0.5)
Other Operating Activities	1.5	(2.0)	3.5	7.2	(1.4)	10.2
Change in Acc. Receivable	(3.8)	8.7	7.6	(4.0)	(7.9)	(6.2)
Change In Inventories	(7.1)	-	0.2	(1.8)	(5.9)	(3.4)
Change in Acc. Payable	8.6	(8.2)	(6.8)	13.0	5.4	3.4
Change in Other Net Operating Assets	-	-	-	-	-	(1.0)
Cash from Ops.	38.2	33.5	47.4	66.9	23.0	22.5
Capital Expenditure	(19.8)	(26.4)	(20.0)	(24.2)	(24.1)	(21.7)
Sale of Property, Plant, and Equipment	0.1	0.1	1.8	-	-	(0.1)
Cash Acquisitions	(59.5)	-	5.3	(8.4)	(2.2)	(1.9)
Divestitures	<u>-</u>	-	-	-	-	-
Sale (Purchase) of Intangible assets	(0.2)	(0.1)	-	(0.1)	(0.7)	(1.6)
nvest. in Marketable & Equity Securt.	<u>-</u>	-	-	-	-	-
Net (Inc.) Dec. in Loans Originated/Sold	-	-	-	-	-	-
Other Investing Activities	1.3	(11.2)	0.7	(1.1)	0.3	1.6
Cash from Investing	(78.1)	(37.6)	(12.2)	(33.8)	(26.7)	(23.7)
Short Term Debt Issued	-	-	-	-	-	-
Long-Term Debt Issued	53.7	32.5	7.1	5.5	55.3	-
Total Debt Issued	53.7	32.5	7.1	5.5	55.3	44.8
Short Term Debt Repaid	-	-	-	-	-	-
Long-Term Debt Repaid	(5.1)	(21.1)	(41.7)	(16.9)	(34.2)	_



The Hill - Albertance - Parkers						
Total Debt Repaid	(5.1)	(21.1)	(41.7)	(16.9)	(34.2)	(32.2)
Issuance of Common Stock	0.7	1.5	0.4	0.3	0.1	0.1
Repurchase of Common Stock	-	(1.4)	-	(1.4)	(1.3)	(2.4)
Repurchase of Preferred Stock	-	-	-	-	(3.5)	(11.8)
Common Dividends Paid	(9.2)	(10.1)	(10.1)	(11.4)	(8.7)	0
Total Dividends Paid	(9.2)	(10.1)	(10.1)	(11.4)	(8.7)	0
Special Dividend Paid	-	-	-	-	-	-
Other Financing Activities	-	-	-	-	-	-
Cash from Financing	40.1	1.4	(44.3)	(23.9)	7.7	(1.5)
Foreign Exchange Rate Adj.	0.1	0.3	2.2	-	(0.3)	0.7
Net Change in Cash	0.3	(2.4)	(6.9)	9.2	3.7	(2.0)
Supplemental Items						
Cash Interest Paid	3.3	7.5	6.0	6.0	4.6	5.2
Cash Taxes Paid	6.3	3.8	3.7	7.8	7.6	NA
Levered Free Cash Flow	6.5	6.2	32.3	40.0	7.2	16.1
Unlevered Free Cash Flow	8.4	10.5	35.2	42.0	9.3	18.4
Change in Net Working Capital	10.9	2.8	(7.4)	(6.6)	10.0	(5.0)
Net Debt Issued	48.6	11.4	(34.6)	(11.4)	21.1	12.6
Filing Date	Sep-03-2008	Sep-02-2009	Sep-01-2010	Sep-24-2011	Sep-24-2011	Feb-09-2012
Restatement Type	NC	NC	NC	NC	0	0
Calculation Type	REP	REP	REP	REP	REP	LTM

Financial data provided by Lindelthribinin



McBride plc (LSE:MCB) > Financials > Ratios

Restatement: Latest Filings Period Type: Annual

Order: Latest on Right Decimals: Capital IQ (Default)

Ratios						
For the Fiscal Period Ending	12 months Jun-30-2007	12 months Jun-30-2008	12 months Jun-30-2009	12 months Jun-30-2010	12 months Jun-30-2011	LTM 12 months Dec-31-2011
Margin Analysis						
Gross Margin %	33.6%	32.8%	33.8%	36.5%	32.6%	30.7%
SG&A Margin %	27.8%	28.8%	29.2%	30.5%	29.1%	28.5%
EBITDA Margin %	8.8%	7.1%	7.6%	9.3%	6.5%	5.2%
Levered Free Cash Flow Margin %	1.1%	0.9%	4.1%	4.9%	0.9%	1.9%
Unlevered Free Cash Flow Margin %	1.4%	1.5%	4.4%	5.2%	1.1%	2.2%

Financial data provided by Capital IQ

INFORMATION FOR QUESTION 9

McBride plc

Company Comparable Analysis



McBride plc (LSE:MCB) > Quick Comparable Analysis > Trading Multiples

Details

Template: Capital IQ Default Comps

Currency: US Dollar As-Of Date: Apr-26-2012

Company Comp Set								
Company Name	TEV/Total Revenues LTM - Latest	TEV/EBITDA LTM - Latest	TEV/EBIT LTM - Latest	P/Diluted EPS Before Extra LTM - Latest	· ·	NTM TEV/Forward Total Revenue (Capital IQ)	NTM TEV/Forward EBITDA (Capital IQ)	NTM Forward P/E (Capital IQ)
Central Garden & Pet Co. (NasdaqGS:CENT)	0.6x	8.7x	11.8x	23.4x	4.0x	0.60x	7.90x	17.30x
Cranswick plc (LSE:CWK)	0.6x	7.8x	10.1x	12.5x	3.9x	0.50x	7.10x	11.20x
Henkel AG & Co. KGaA (DB:HEN3)	1.5x	9.8x	11.6x	19.3x	NM	1.40x	8.70x	16.40x
L'Oreal SA (ENXTPA:OR)	2.7x	14.1x	16.8x	22.8x	6.2x	2.50x	12.60x	19.90x
Lion Corporation (TSE:4912)	0.4x	5.2x	10.3x	30.7x	1.6x		4.90x	17.80x
Procter & Gamble Co. (NYSE:PG)	2.5x	11.6x	13.7x	19.7x	NM	2.50x	10.70x	16.20x
PZ Cussons plc (LSE:PZC)	1.7x	11.6x	14.2x	20.4x	5.7x	1.60x	11.70x	21.70x
Reckitt Benckiser Group plc (LSE:RB.)	3.0x	10.6x	11.3x	15.2x	NM	2.90x	10.60x	14.70x
Robert Wiseman Dairies plc The Clorox Company (NYSE:CLX)	- 2.2x	- 10.6x	- 12.6x	- 17.4x	- NM	- 2.10x	- 10.20x	- 16.60x
The distance company (NTOE. GEX)	2.2.	10.01	12.00			2.101	10.20%	10.00%
McBride plc (LSE:MCB)	0.4x	7.3x	19.8x	NM	3.3x	0.40x	5.40x	11.20x
Summary Statistics	TEV/Total Revenues LTM - Latest	TEV/EBITDA LTM - Latest	TEV/EBIT LTM - Latest	P/Diluted EPS Before Extra LTM - Latest	· ·	NTM TEV/Forward Total Revenue (Capital IQ)	NTM TEV/Forward EBITDA (Capital IQ)	NTM Forward P/E (Capital IQ)
High	3.0x	14.1x	16.8x	30.7x	6.2x	2.90x	12.60x	21.70x
Low	0.4x	5.2x	10.1x	12.5x	1.6x	0.40x	4.90x	11.20x
Mean	1.7x	10.0x	12.5x	20.1x	4.3x	1.61x	9.38x	16.87x
Median	1.7x	10.6x	11.8x	19.7x	4.0x	1.60x	10.20x	16.60x

Displaying 11 Companies.

All values in millions, except per share data and ratios.

Values converted at today's spot rate.

Financial data provided by

Estimates data provided by Limbul hor know

Historical Equity Pricing Data supplied by

INFORMATION FOR QUESTION 9

McBride plc

Estimates Report



Market Summary	LSE:MCB
Curre	ency British Pound
Latest Price/Last Close P	rice 1.28/1.27
52 Wk. High/	Low 1.59/1.08

Company Level (GBP)	2011	2012	2013	2014	2015
Revenue	812.40 A	827.04 E	846.73 E	867.03 E	881.60 E
Final Est.	809.21 E	-	-	-	-
EBITDA	53.80 A	52.96 E	63.78 E	69.20 E	68.90 E
Final Est.	54.36 E	-	-	-	-

Estimate Data provided by Capital IQ